

# Julia Bernal

*Regional Manager · Mediterranean Region*

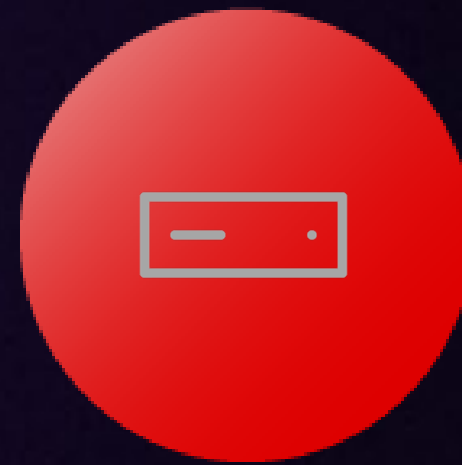


Unlock what's next

# Enterprise IT in the AI era



AI scale



Infrastructure



Security and  
Sovereignty

# AI has reduced the time to respond

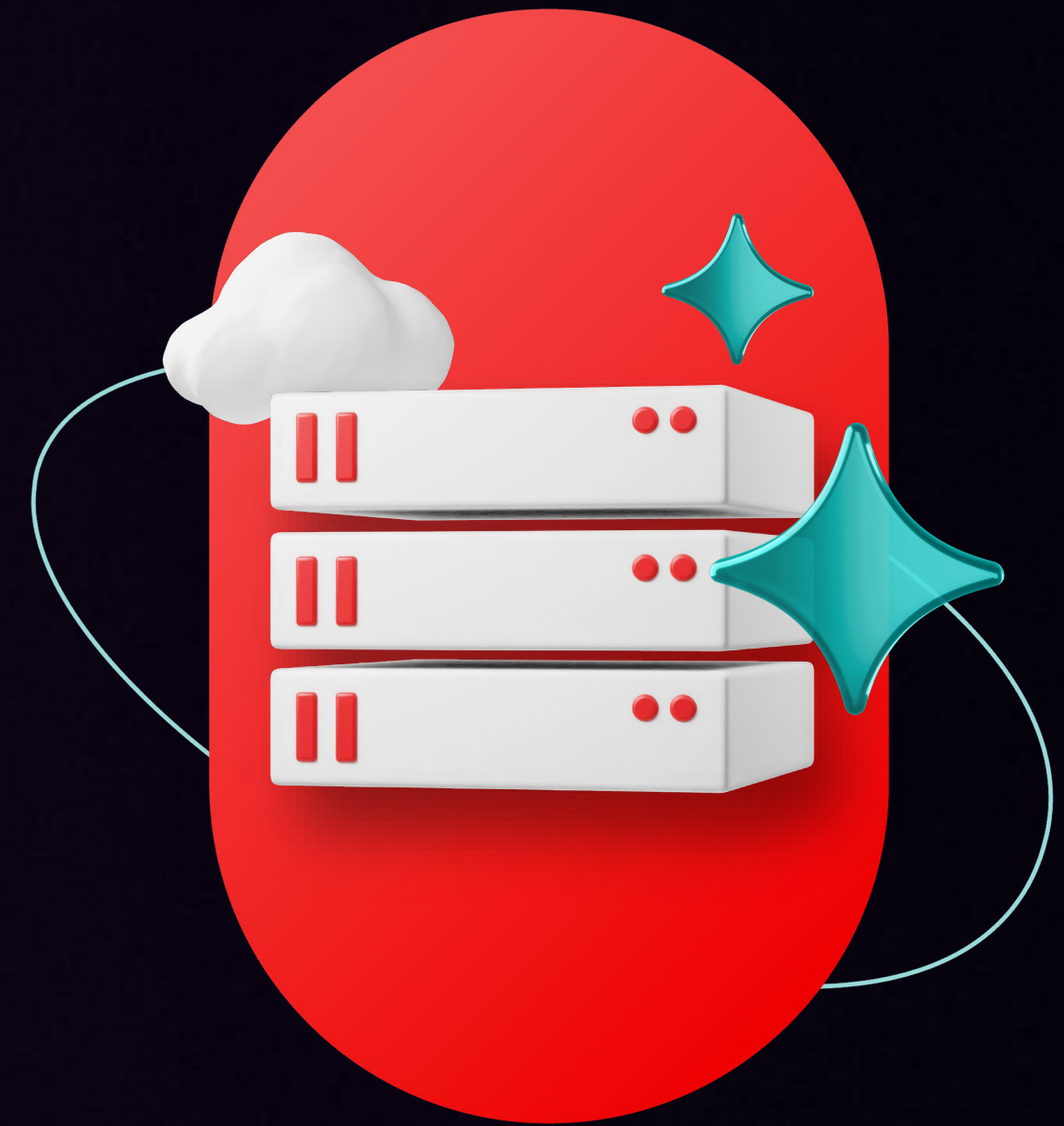


## Zero exposure goal

Achieved not through manual reporting, but through infrastructure that automatically and continuously keeps itself secure.

# Unifying the AI architecture

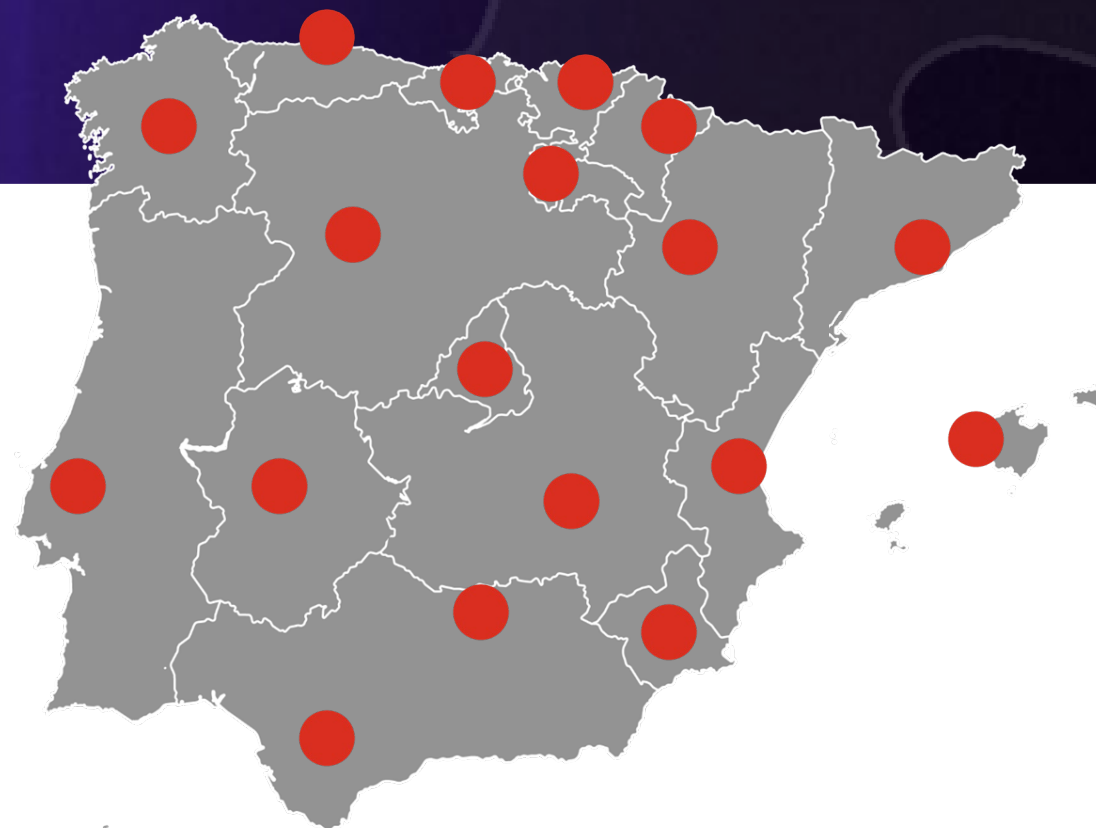
No trusted AI without a  
**trusted IT foundation**



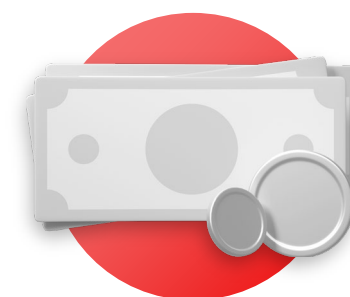
Openness → Flexibility → Choice



**+20**  
años



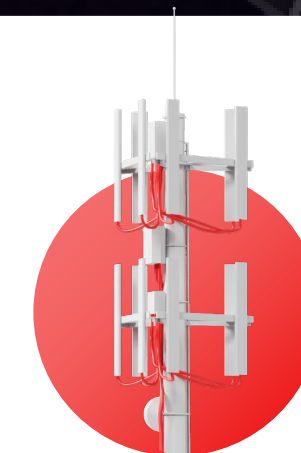
**100%**



**BANKING &  
INSURANCE**



**PUBLIC  
SECTOR**



**TELCO**



**RETAIL**

The world's leading  
provider of open source  
enterprise IT solutions

**+600** employees  
**+ 20** nationalities

are Red Hat customers

# Chris McBrayne

*Vice President. Global Enterprise and Telco*





**Red Hat**



**BBVA**

The BBVA logo is displayed in white, bold, sans-serif capital letters. It is positioned on the left side of the slide, which has a background of vertical stripes in red and dark blue.

**Diego Martínez Ojea**

Global Head of Architecture and PaaS

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**Eva M<sup>a</sup> Cuevas Muro**

Vendor Strategy – Engineering Strategy,  
Performance & Control

# Collaborations over the years



BBVA - Red Hat  
collaboration begins  
**Open Systems**

BBVA and Red Hat  
**strategic alliance** agreement:  
Technology & Culture

**BBVA receives Red Hat  
Innovation Award**

- Reducing average transaction costs
- Increasing developer productivity
- Enabling digital business



**Hybrid  
Architecture**  
**Public Cloud (20%)**  
**On-prem (80%)**

**BBVA One Single Platform**  
expands value beyond core banking  
around

**10.000** Tx/sec

**Payments transformation on containers**

2016



2018

2020



2022

2024



2026

Global architecture  
**private cloud** based on  
Red Hat technology &  
Open Source  
**Infrastructure as Code**

New  
**Core Banking Hybrid  
Architectures**  
(NextGen)  
based on open source

**70%**  
**of the core banking  
transactions** of the  
channels are running over  
NextGen

**Containers + VMs + AI  
workloads** under the same  
platform globally (Mexico, Spain,  
Turkey), hybrid way (Public Cloud,  
On-prem)

**x9**  
Expected transactional  
growth by 2028 with  
**controlled costs**



**Red Hat**



**BBVA**

Built for impact:

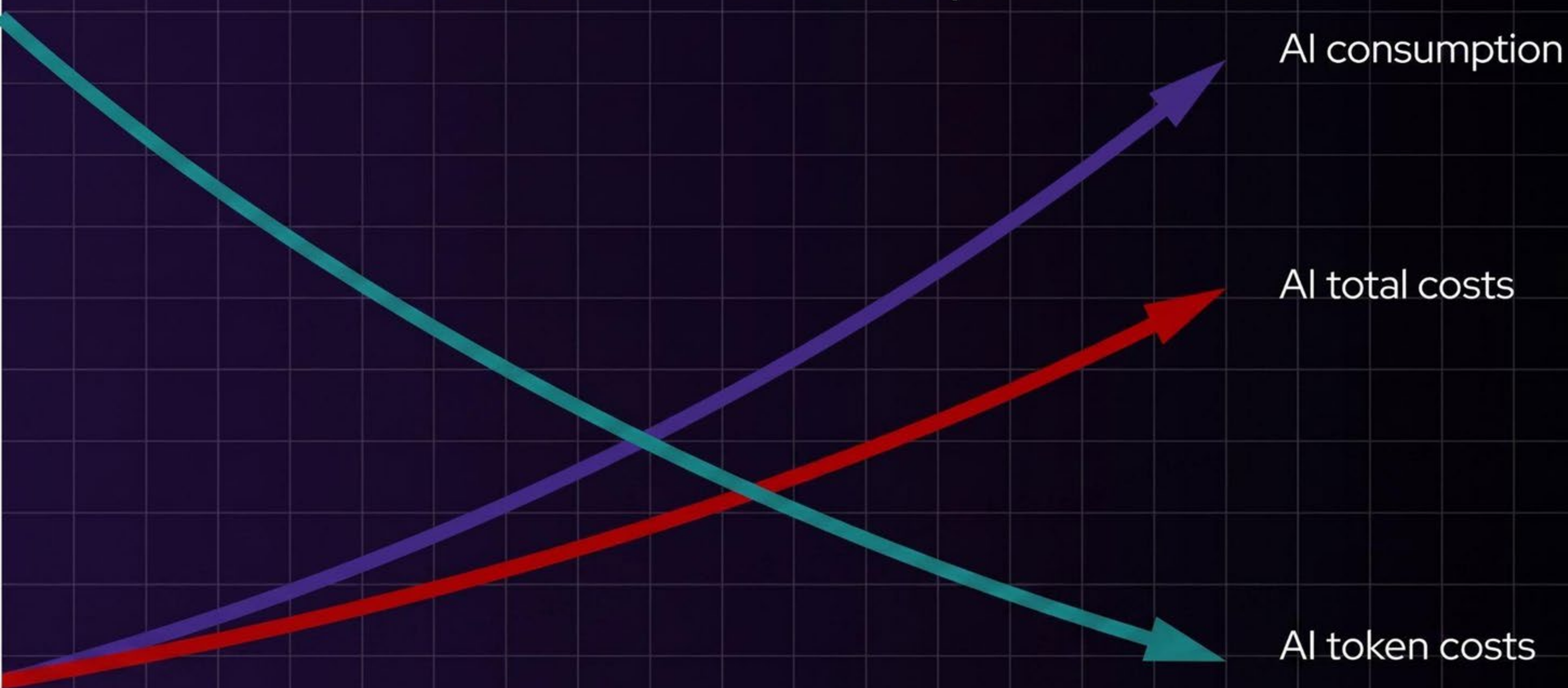
AI, security, and the infrastructure  
decisions that matter

# Steven Huels

*Vice President of AI Engineering*



# AI tokenomics in the public cloud



What do  
I build on?

Proprietary → Linux →  **Red Hat**  
Enterprise Linux

Containers → Kubernetes →  **Red Hat**  
OpenShift

AI agents → 

Kubernetes  
Linux

 →  **Red Hat AI**



Any accelerator

NVIDIA

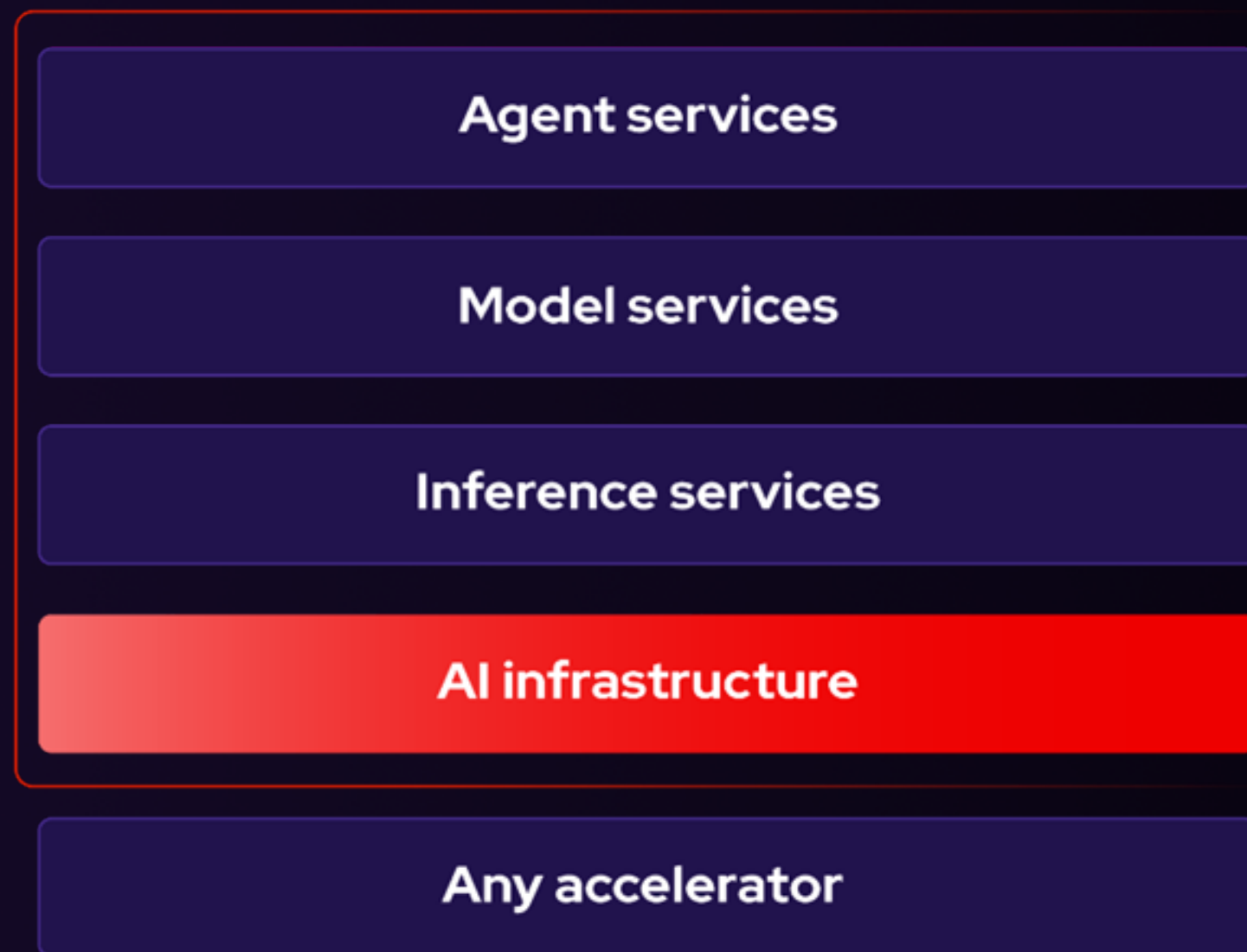
AMD

Intel

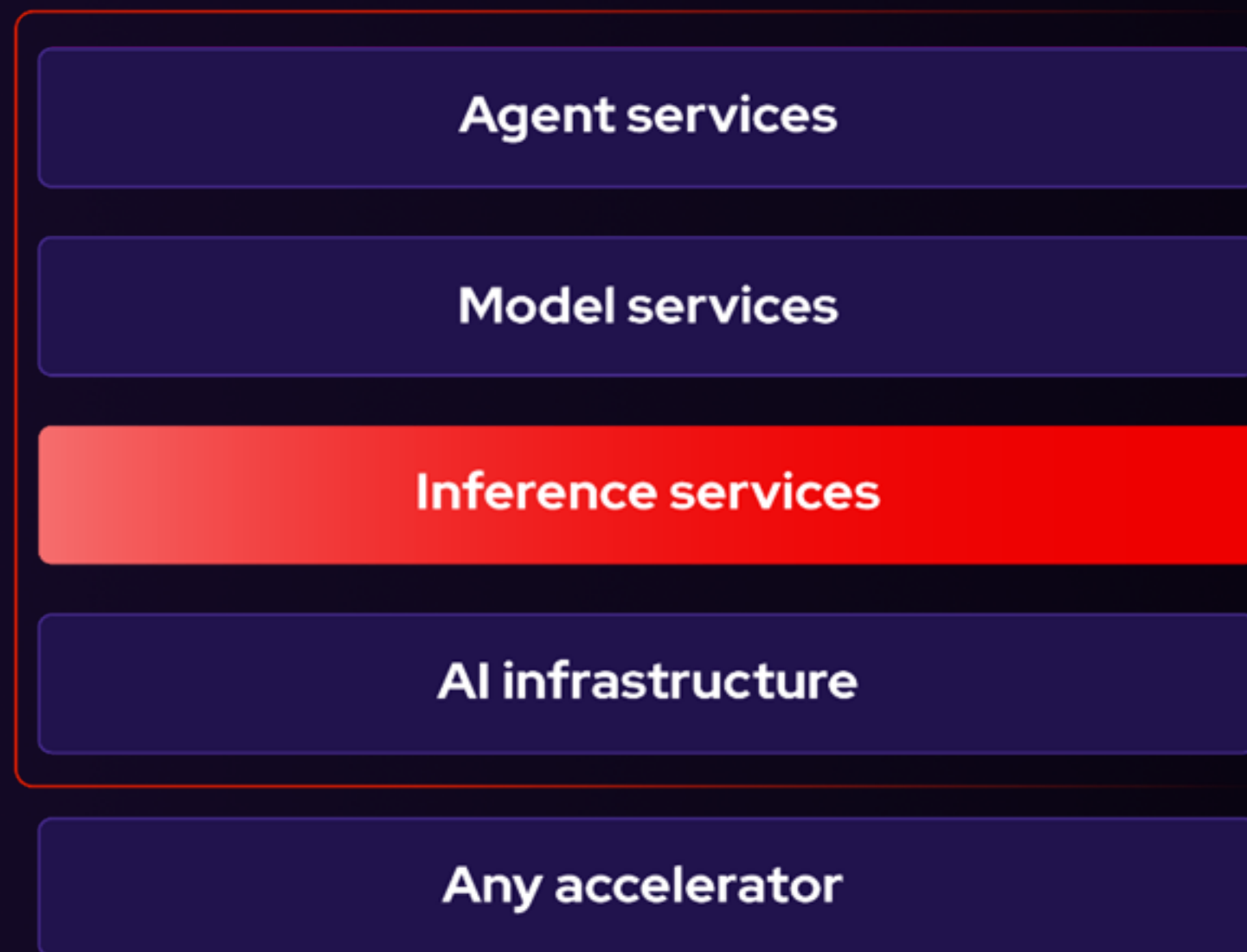
AWS

Google Cloud

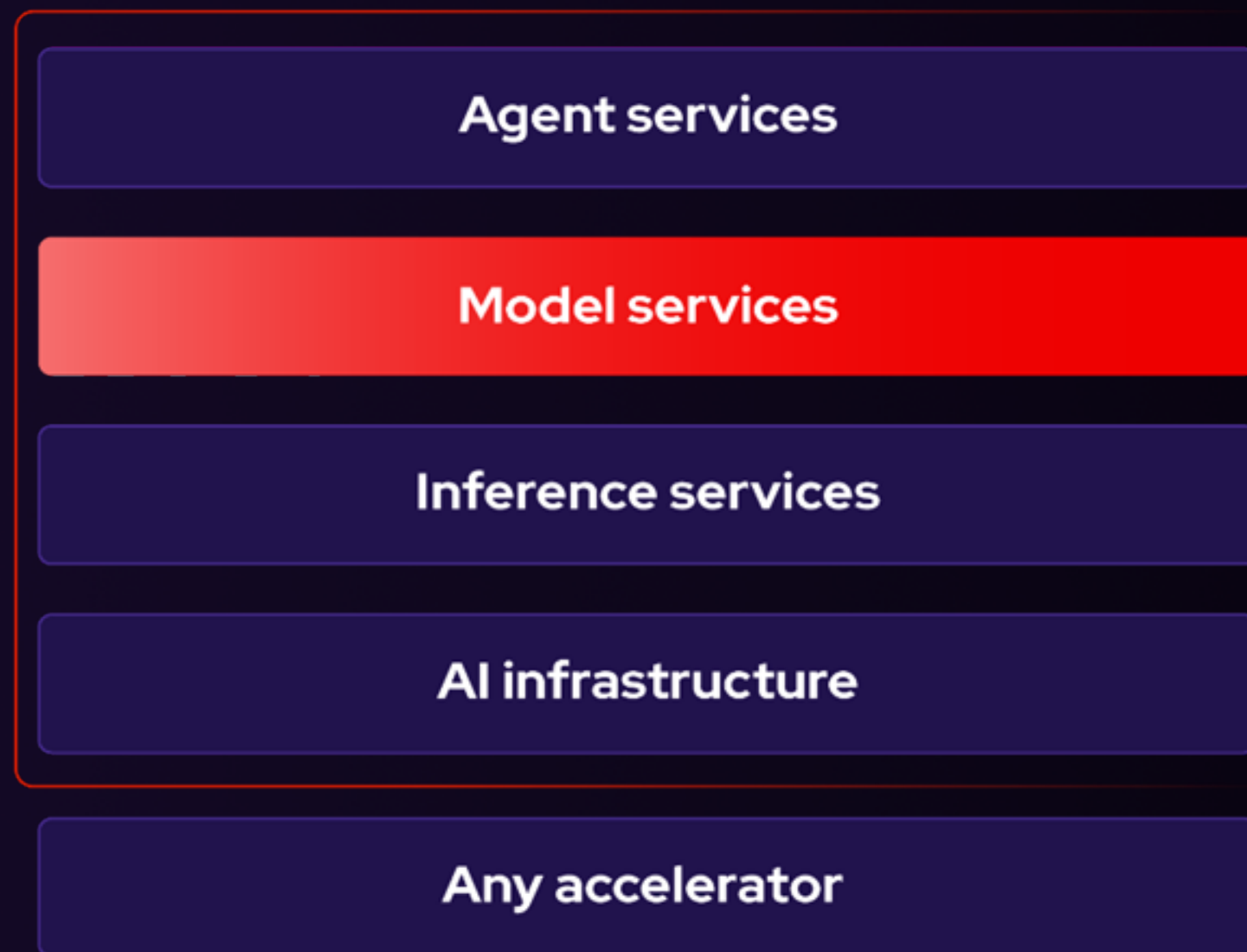
Microsoft Azure



Integrated agentic OS  
Foundation of AI system  
Day 0 hardware support



Token economics layer  
Distributed inference (vLLM, llm-d)  
Open standards



Model-as-a-Service

AI gateway

Enterprises need many models

Red Hat validated models on Day 0



**Agent services**

**Model services**

**Inference services**

**AI infrastructure**

**Any accelerator**

Bring your own agents

AgentOps

Agent identity

Agent lifecycle

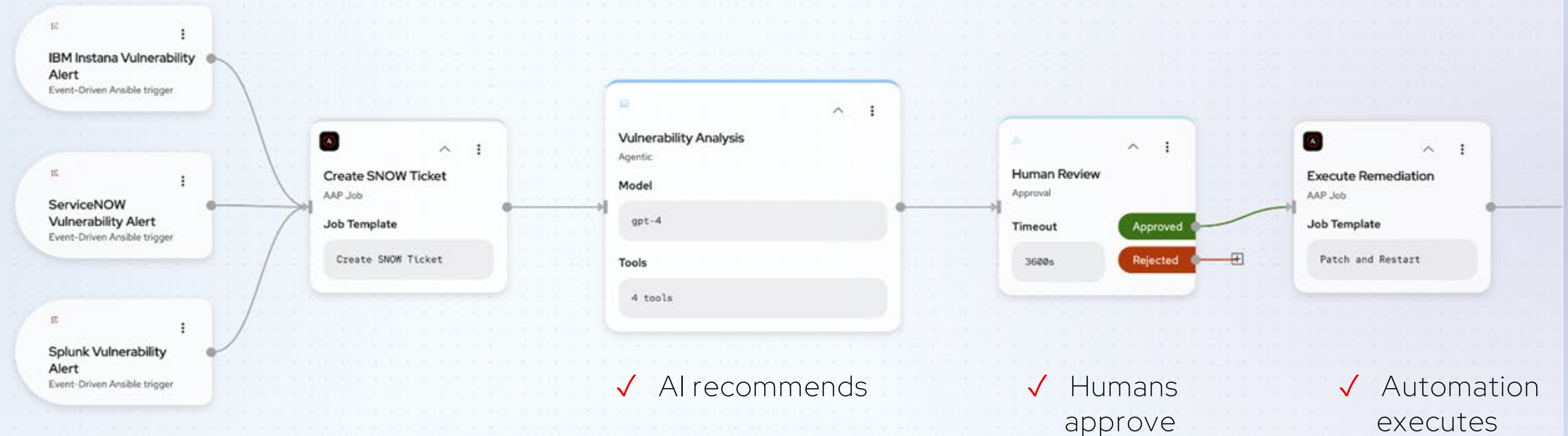
MCP services and tools

Agent observability

# Introducing the Automation Orchestrator for Ansible

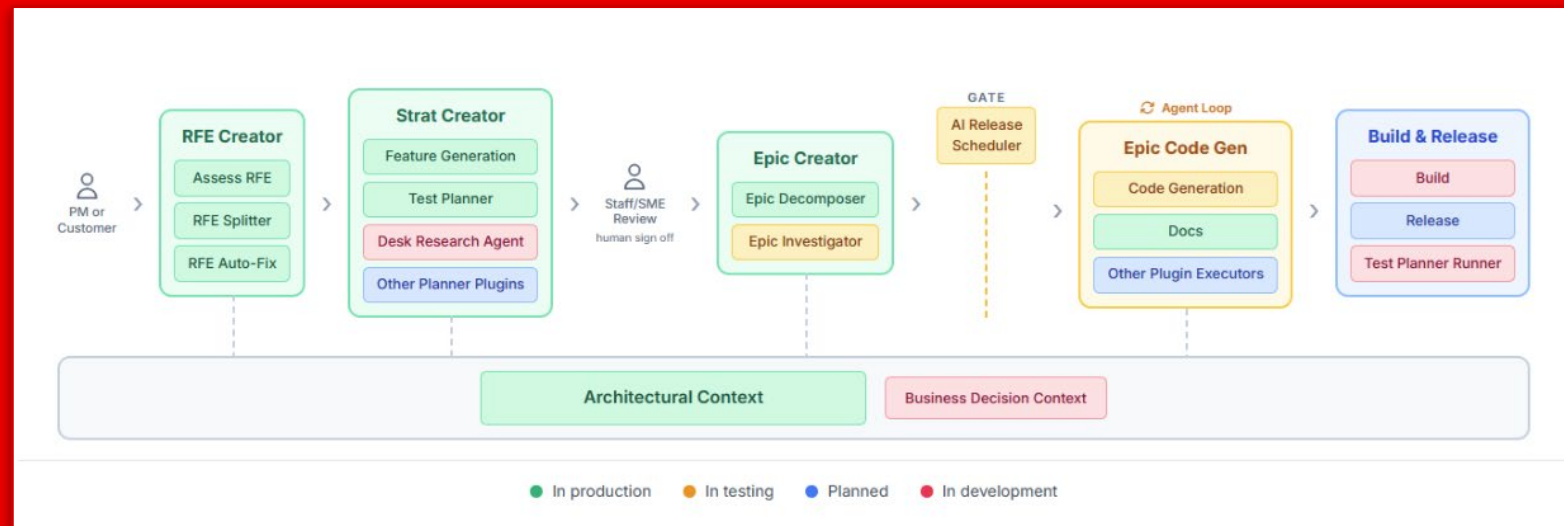
The trusted execution layer for AI-driven IT operations

One governed workflow, end-to-end

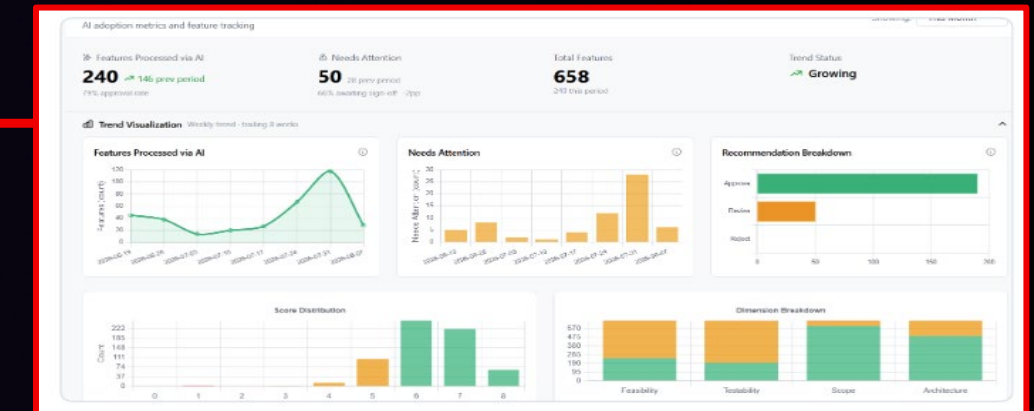


# Red Hat Agentic Software Development Lifecycle

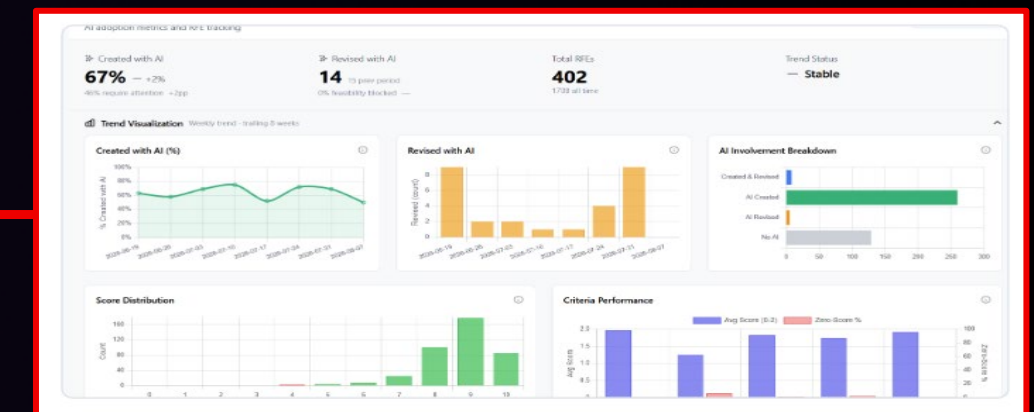
# Red Hat End-to-End Agentic SDLC



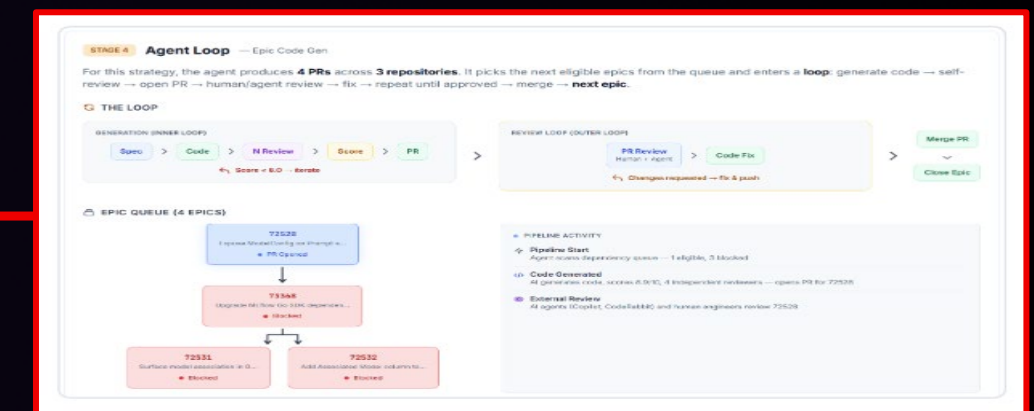
# Planning



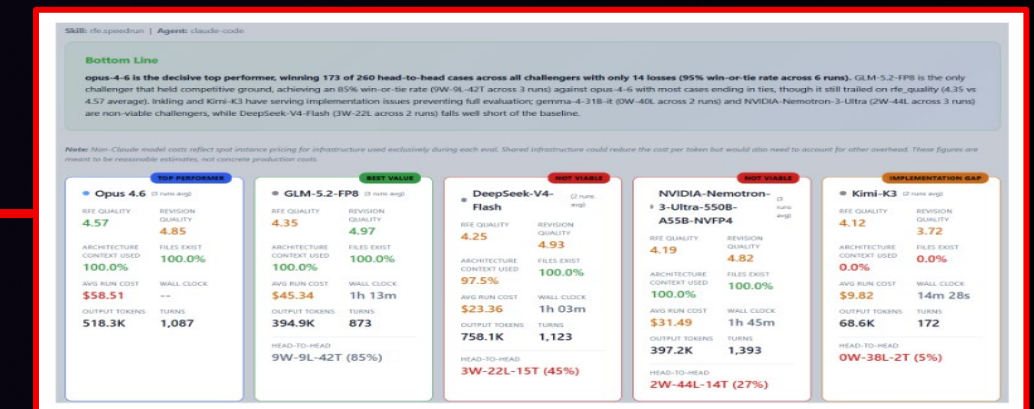
## Resource management



## Building & testing



## Future-proofing



# Julio Guijarro

*Chief Technology Officer. EMEA*



Zero CVEs

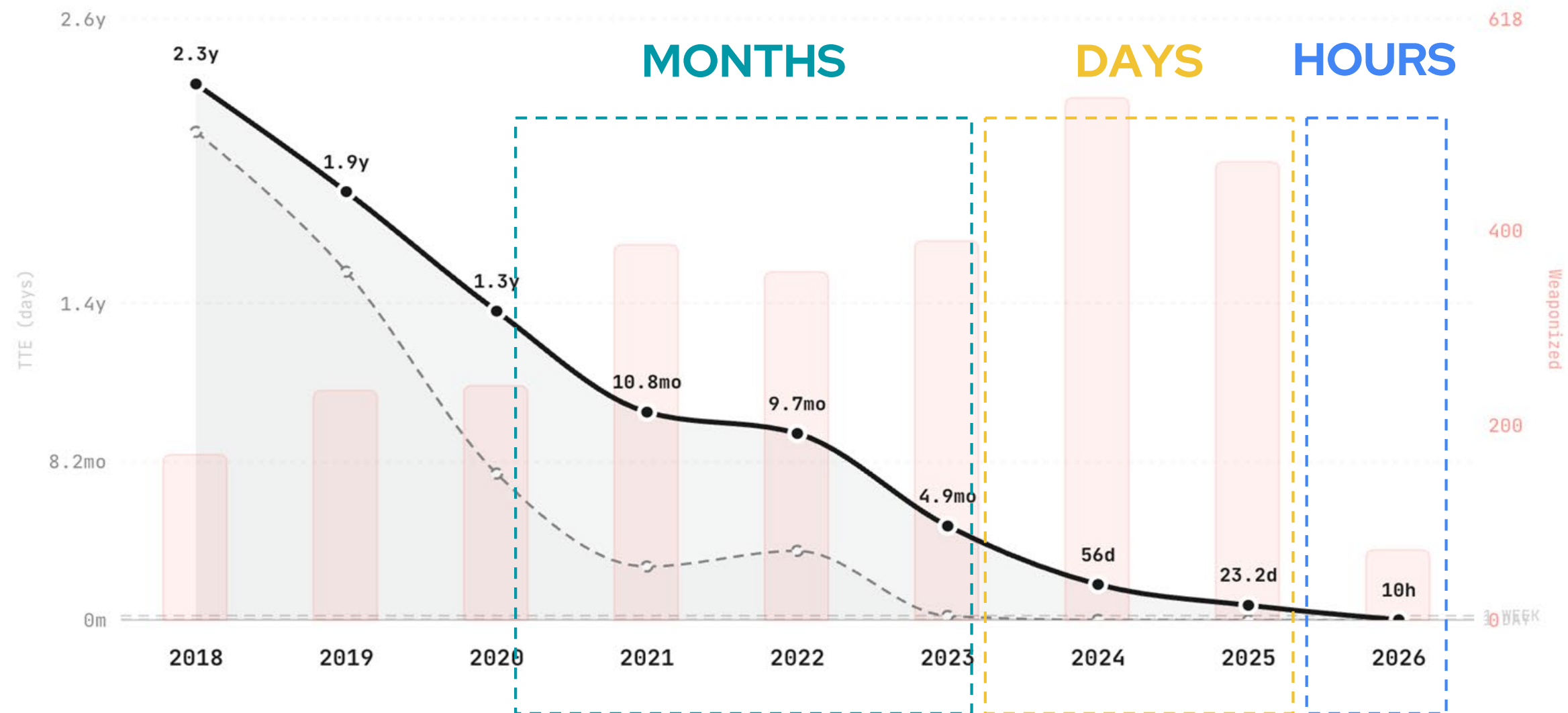


# AI is accelerating the security vulnerability landscape

## From Vulnerability to Exploitation

TTE (Time-to-Exploit) measures the gap between CVE disclosure and confirmed exploitation

— Mean TTE (10% trimmed, days)    ---- Median TTE (days)    ■ Weaponized Exploits (count)



Based on 3,532 CVE-exploit pairs from trusted sources (CISA KEV, VulnCheck KEV & XDB)

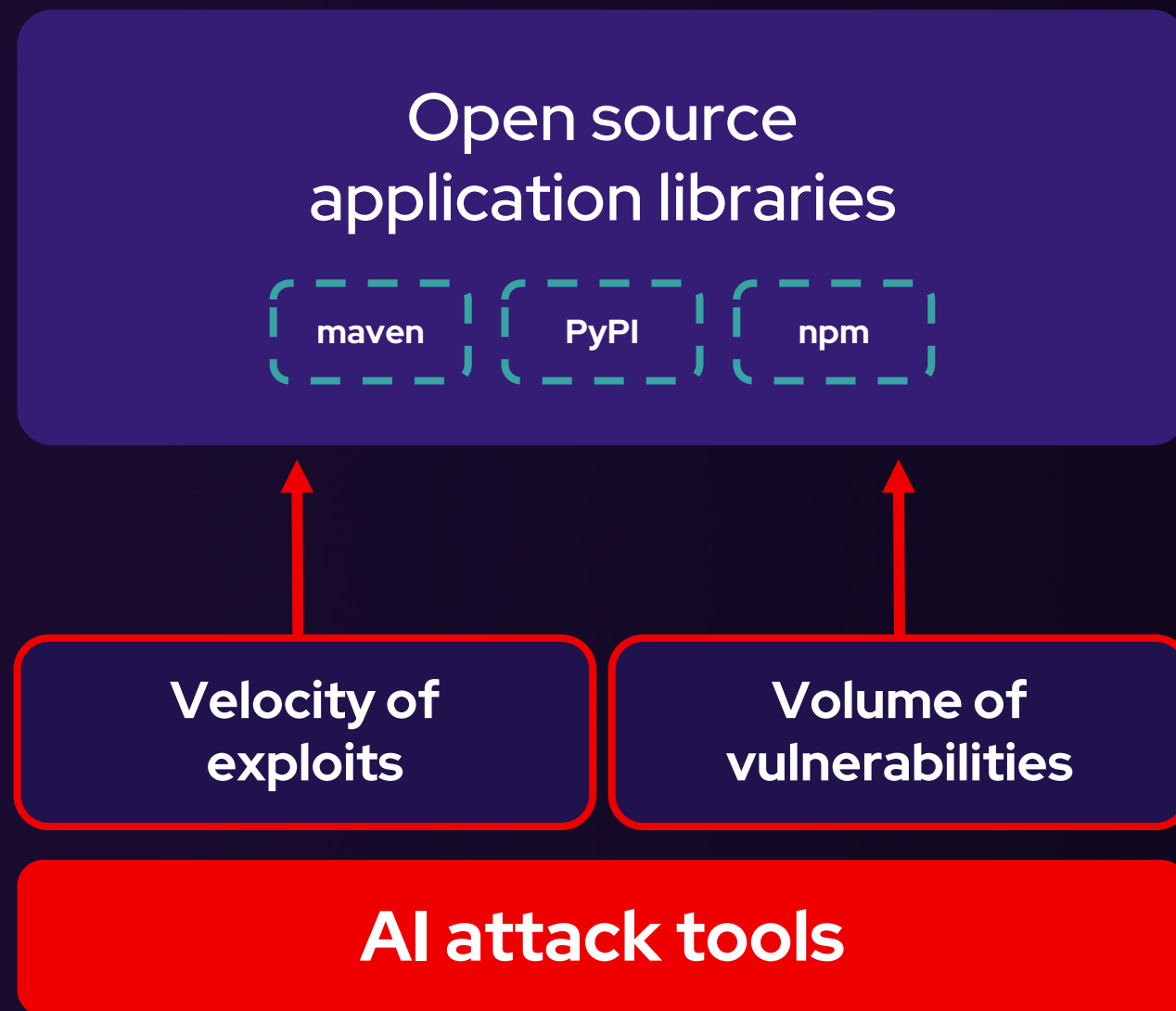
zerodayclock.com

Source: [The "AI Vulnerability Storm": Building a Mythos-ready Security Program](#) [Zero Day Clock](#)

# Accelerating two parallel challenges · "The vulnerability gap,

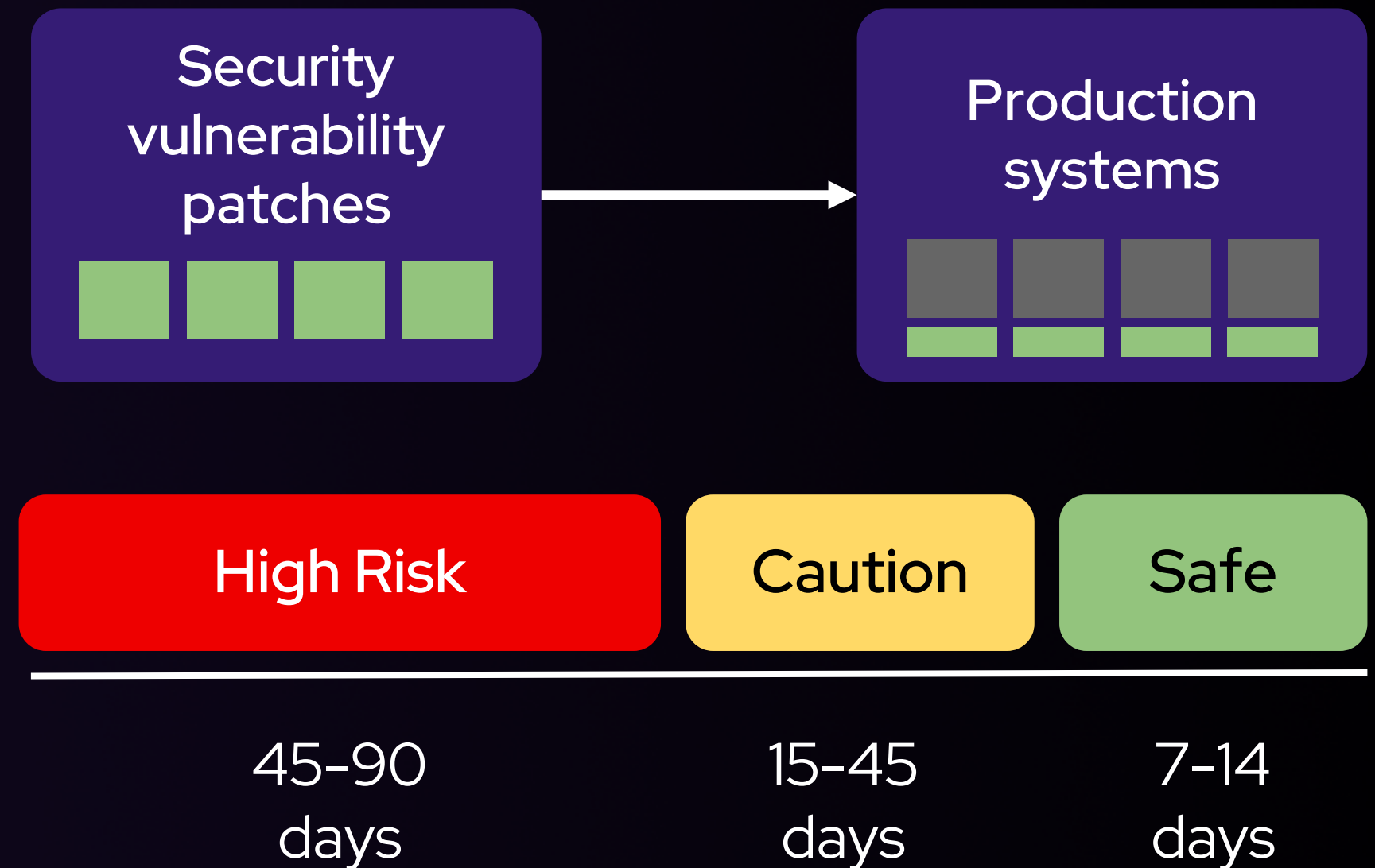
## Massive CVE Growth

**Problem:** Time to exploitation dropping

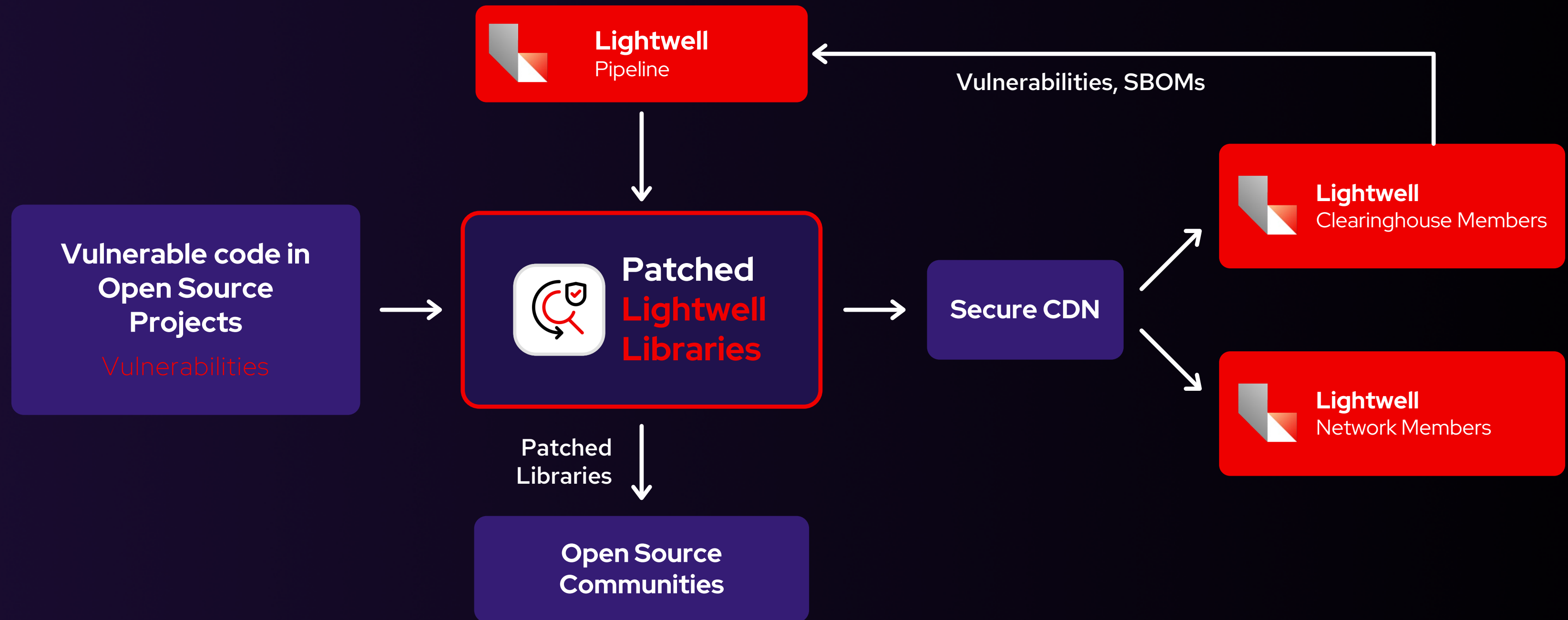


Avg. Days Patch to Production: **40+**

**Problem:** Rebuild and deployment velocity

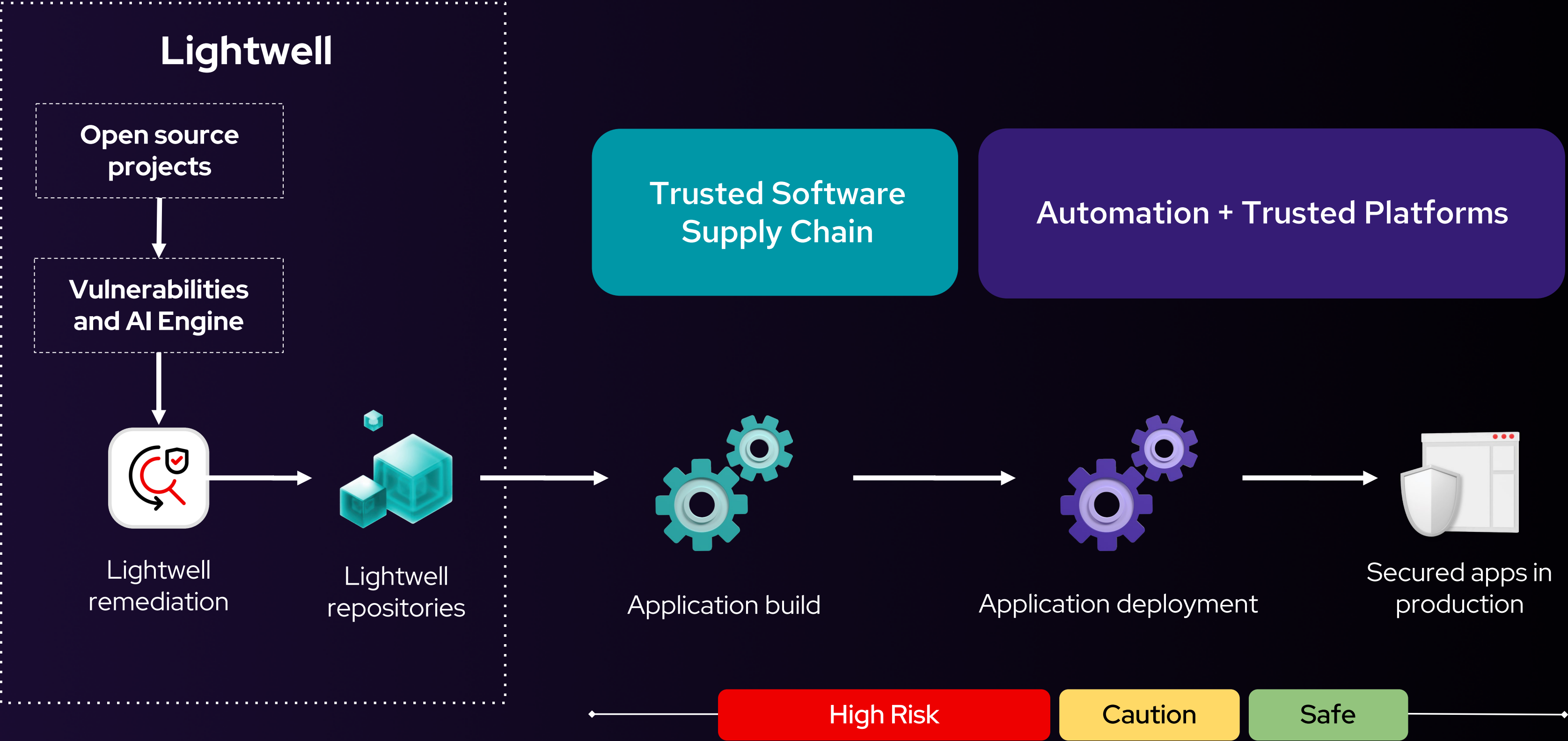


# Lightwell - a clearinghouse for open source vulnerabilities



Lightwell is only part of the solution

Security remediation ° rapid deployment

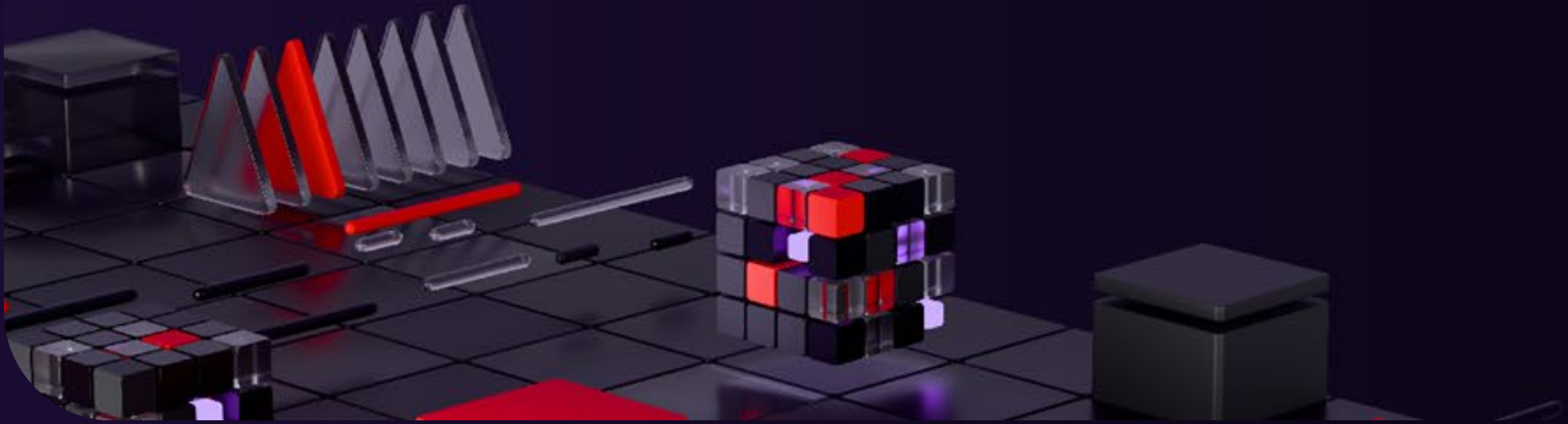


# The Open Source Advantage on AI-driven Vulnerability and Exploitation

- Collective Visibility & AI Inspection at Scale: Upstream Contribution & Community Health
- Industry-Wide Coordinated Defense
- Complete Supply Chain Transparency & Auditability
- Real-World Business Case Validation vs Synthetic Scenarios
- Production-Based Reproducers & Test Suites







Landing zones

Service fulfillment API



Red Hat Confirmed Sovereign Support  
for the European Union



# Red Hat OpenShift Virtualization partners



# Open Hybrid Cloud market recognition



**Gartner®**

A Leader in the 2026 Gartner® Magic Quadrant™  
for **Server Virtualization Platforms**

Gartner, Magic Quadrant for Container Management, Dennis Smith, Tony Iams, Wataru Katsurashima, Lucas Albuquerque, Carolin Zhou, Bhuvie Chhabra, 2 September 2026. Gartner, Magic Quadrant for Server Virtualization Platforms, Tony Harvey, Daniel Bowers, Paul Delory, Tony Iams, Owen Marino, 14 September 2026. Gartner, Magic Quadrant for Cloud-Native Application Platforms, By Mukul Saha, Alex Coqueiro, et.al., 3 August 2026. Gartner, Magic Quadrant for AI Platforms for Data Science and Machine Learning, By Yogesh Bhatt, Afraz Jaffri, Diarmuid Curran, 22 June 2026.

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# Open Hybrid Cloud market recognition



## Gartner

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- A Leader in the 2026 Gartner® Magic Quadrant™ for Server Virtualization Platforms
- A Leader in the 2026 Gartner® Magic Quadrant™ for Cloud-Native Application Platforms

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## Gartner

- A Visionary in the Gartner® Magic Quadrant™ for AI Platforms for Data Science and Machine Learning (DSML)



- IDC Marketplace Leader (2026)



**Red Hat**



**intel<sup>®</sup>**

# Patricia Pozuelo

*EMEA Technical Sales Director*



Sovereignty is not about location. It's about control

# “Who do you trust with your data?”

Intel TDX provides hardware-enforced isolation and attestation, enabling workload owners to verify and control access to sensitive data.

63%

of global cloud infrastructure spending concentrated in three providers<sup>1</sup>

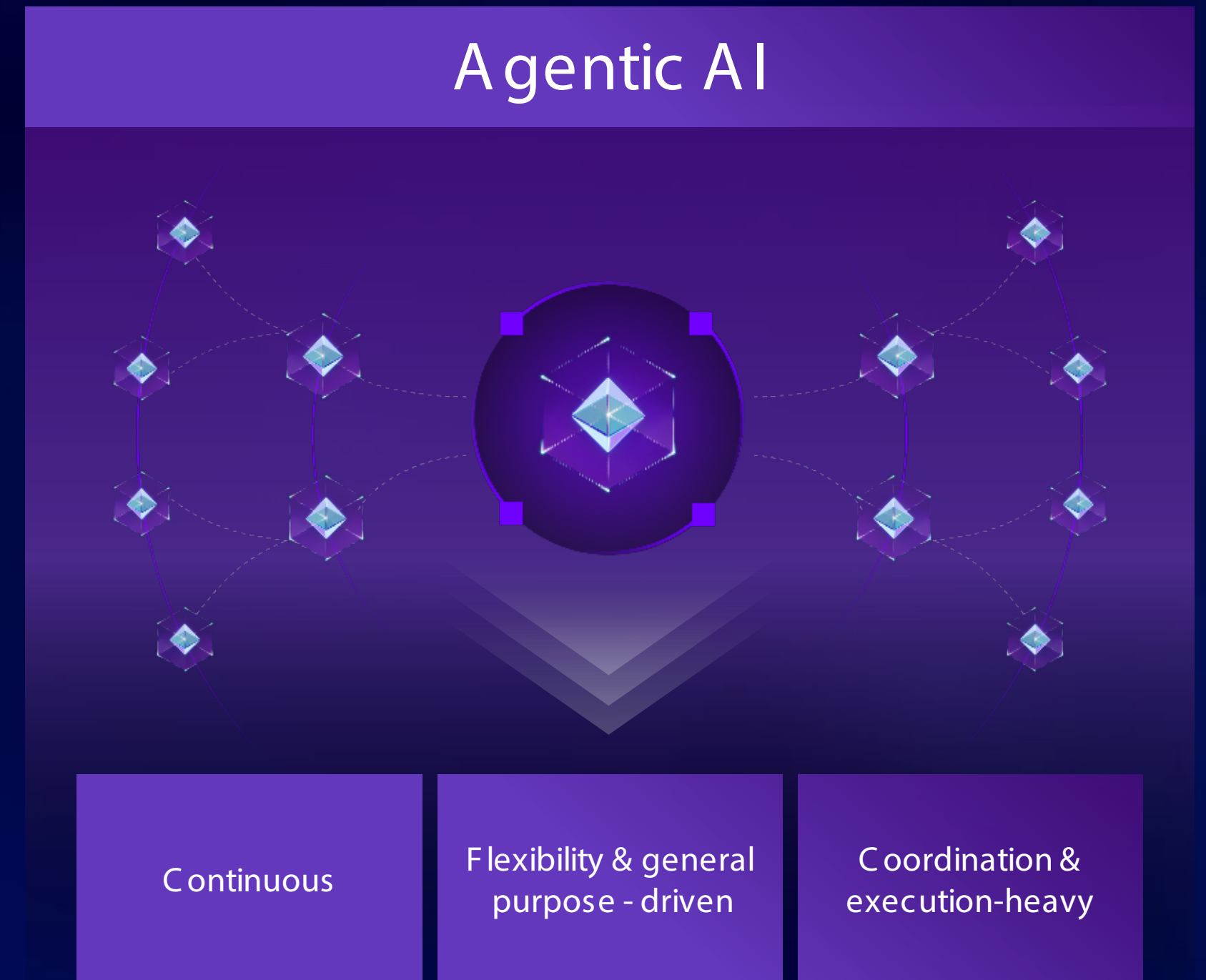
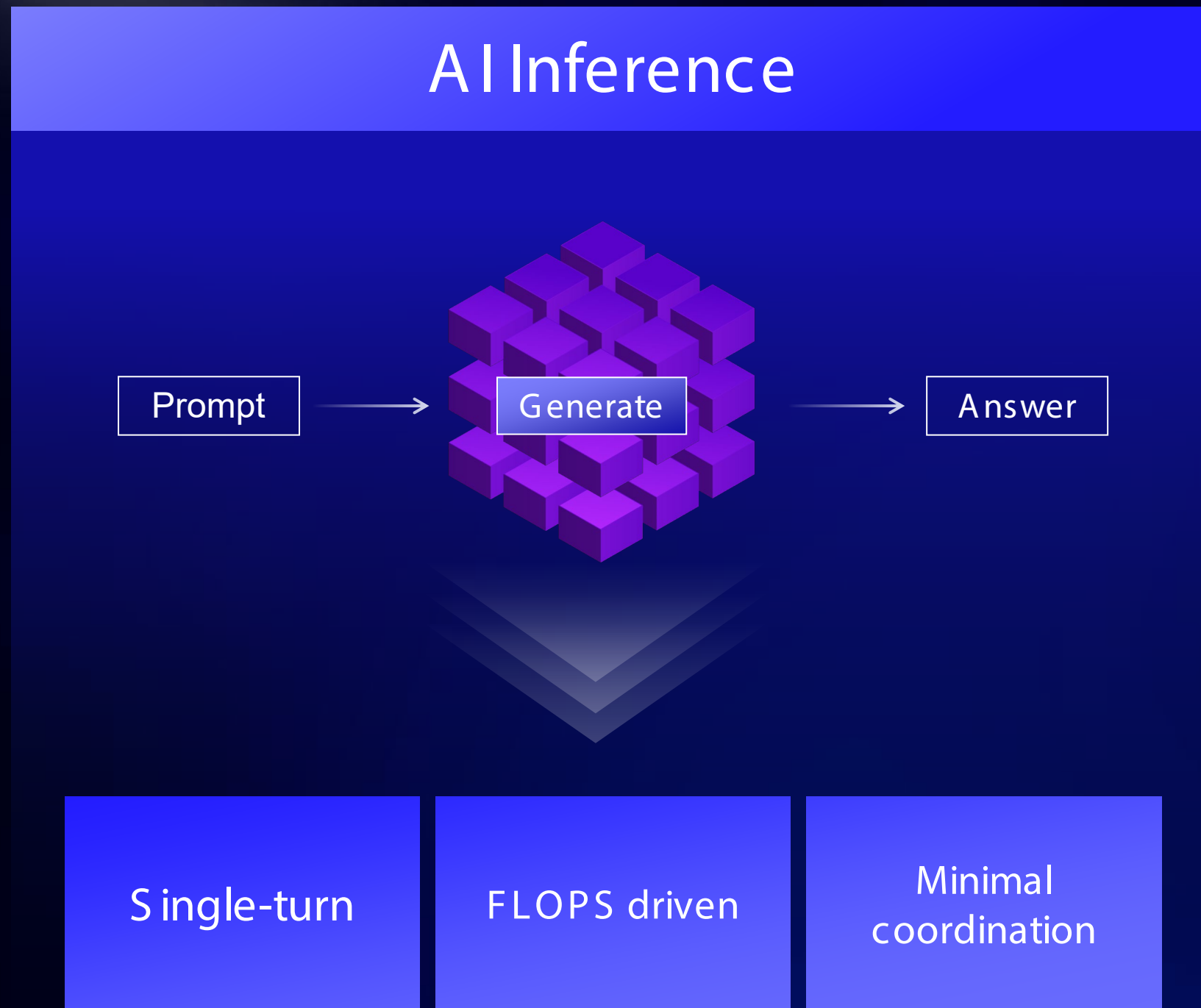
\$10.5T

Projected annual cost of cybercrime worldwide<sup>2</sup>

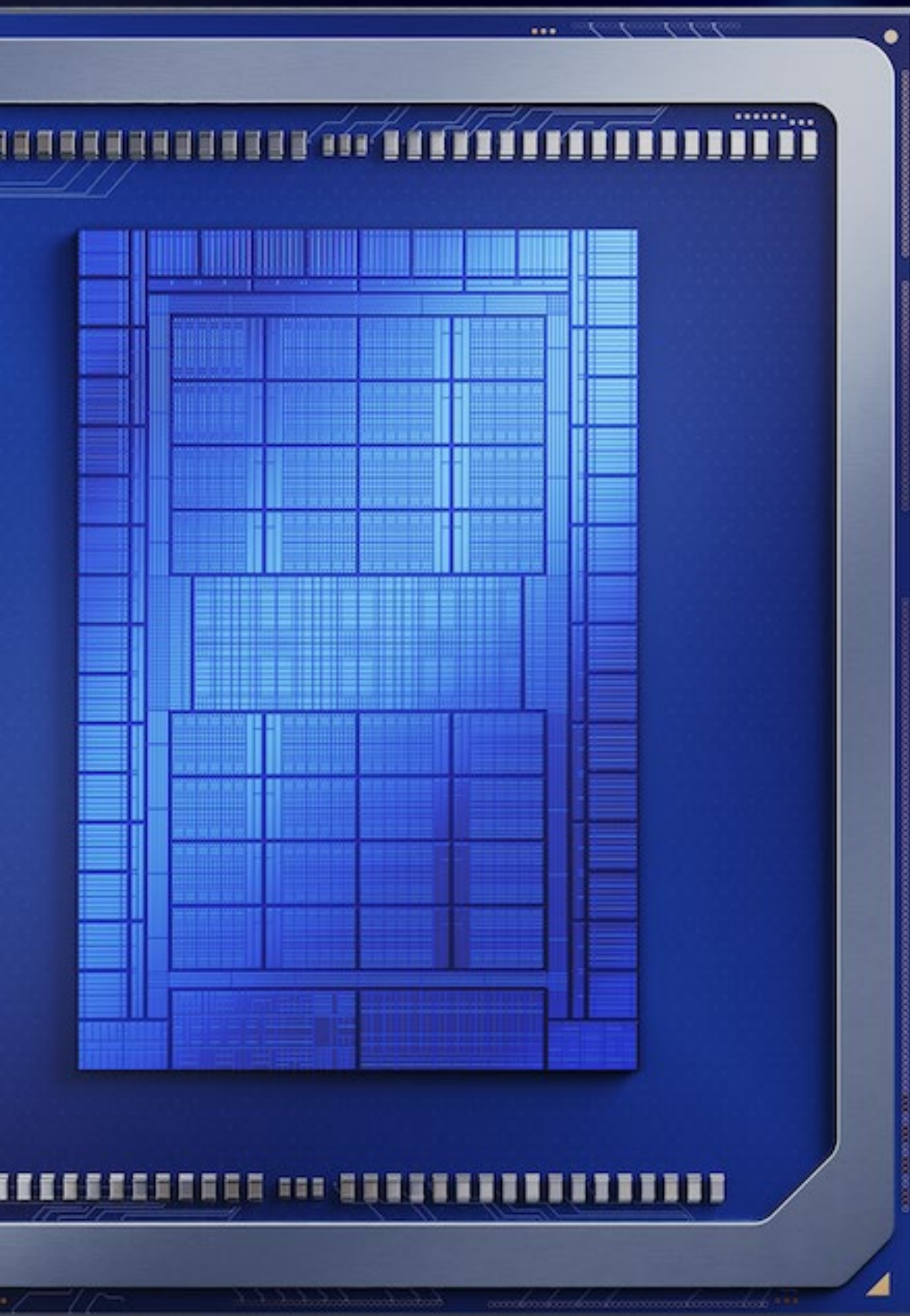
58%

of hyperscale data center capacity is controlled by three U.S. hyperscalers<sup>3</sup>

# In agentic AI the CPU hosts the party while running the show



Shifting the CPU to GPU ratio to 1:1 for intelligence centers



Next Gen

# Intel® Data Center GPU Codenamed Crescent Island

Designed for tokens/watt, built on a reliable open software stack

Built for  
Agentic AI

Large  
Context  
Capability

Power  
Optimized

\*Intel branded PCIe card has 160GB LPDDR5x; design enables partners to build ODM branded cards with flexible options up to 480GB memory.



Red Hat



intel

# Javier García Fiaño

*Ecosystem Sales Senior Manager. Iberia*



Lead

intel®

Diamond

Everpure™

NTT DATA

Gold

aws

CONFLUENT  
an IBM Company

evoluti**o**

HPE

LOGICALIS  
Architects of Change

Microsoft

sopra **S**teria

Silver +

knowmad  
mood

kyndryl

Lenovo

NetApp

TIGERA

veeam

Bronze

ZABBIX  
allenta

CS  
AS

EDB  
POSTGRES™

grupo  
castilla

inetum.™

teknei

timestamp

V-Valley

Ecosystem

ANW

SPACE

devoteam

hp

TRILIO

T Systems

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**Red Hat**



**Everpure™**



Red Hat  
Ecosystem  
Innovation Awards



**Everpure™**

**Virtualization Transformation  
Partner of the Year | 2026 Winner**

# Adela de Toledo

*Country Manager*





orchestrates apps

# You still need

## Resilience & Security

Encryption + Access Controls

Snapshots & Backup

Disaster Recovery

## Storage Automation

Developer Self-service

Quality of Service

Capacity Management

## Unified Data Management

Hybrid & Multi-cloud

VMs + Containers

Data Residency & Sovereignty



# Better Together: Delivering Customer Results

**350+**  
Global 2k customers

**5X**  
Faster revenue  
growth via  
developer velocity

**Billions**  
Apps (pods)  
running  
in production

**Zero RPO**  
For mission critical  
applications



Virtualization Transformation  
Partner of the Year | 2026 Winner

Global automotive manufacturer needed to **increase IT efficiency and control platform costs** for both traditional and modern workloads

**>100k Volumes & 20k VMs**

VMware cores offboarded from a 70,000+ core global estate

**38%**

Lower total cost of ownership across the virtualization estate\*

**90%**

Faster provisioning:  
From 5–10 days  
to under 2 hours\*

**68%**

Faster application delivery Container & VM workloads on one platform\*

Everpure is Red Hat's 2026  
**Virtualization Transformation  
Partner of the Year**



**Native Integration**

**One Platform** moving VMs onto KubeVirt on bare-metal Kubernetes, with Portworx Enterprise

# Modern Virtualization Customer Success



**45+ joint modern virtualization customers**  
**>120K Volumes and >30K VMs already deployed**





Track 0. 0,2#

# La plataforma de datos para la infraestructura moderna, VMs. contenedores e IA

Carlos Torrentí

*Senior Cloud Native Architect. Everpure*

Jimena Piñeiro

*OpenShift Specialist Solution Architect Spain & Portugal. Red Hat*



**Red Hat**



**NTT Data**

# Guillermo Martínez Fidalgo

*Director comercial Infraestructuras para Banca y Seguros*



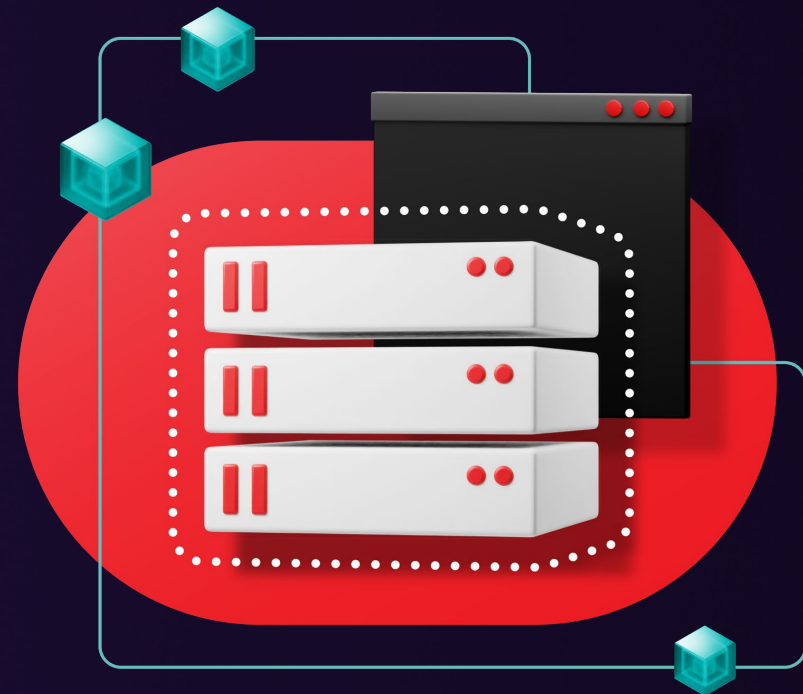
**AI > Speed of Threat**

**Red Hat > Speed of Technology**

**NTT DATA > Speed of Transformation**

Your community is here.

Your momentum starts now.



Virtualization



Security



AI success



Red Hat  
**Summit**

**Connect**