



Connect

Opatija

7-8 Oct 2025

Innovate and regulate!

Technology Trends in the Financial Services Industry



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Red Hat
FSI
Industry
Vertical



1. Payments

Payment Modernization

Instant Payments, Digital Currencies: CBDC, CBMT, Stablecoins

Real-time payments becoming the new normal

- epi wero**
- an EU-sovereign alternative to PayPal, etc.
 - a convenient alias service to SCT Inst

The ECB is preparing three Digital Euro CBDCs:

- | | |
|------------------------|-----------------------|
| 1. online retail D€ | on a central database |
| 2. offline retail D€ | on secure HW element |
| 3. online wholesale D€ | on DLT/blockchain |

GI+DE, Nexi, Capgemini

pilot starts 3Q26

- Stablecoins:**
- US\$-backed (USDT, USDC,...)
 - EUR-backed (EURAU)

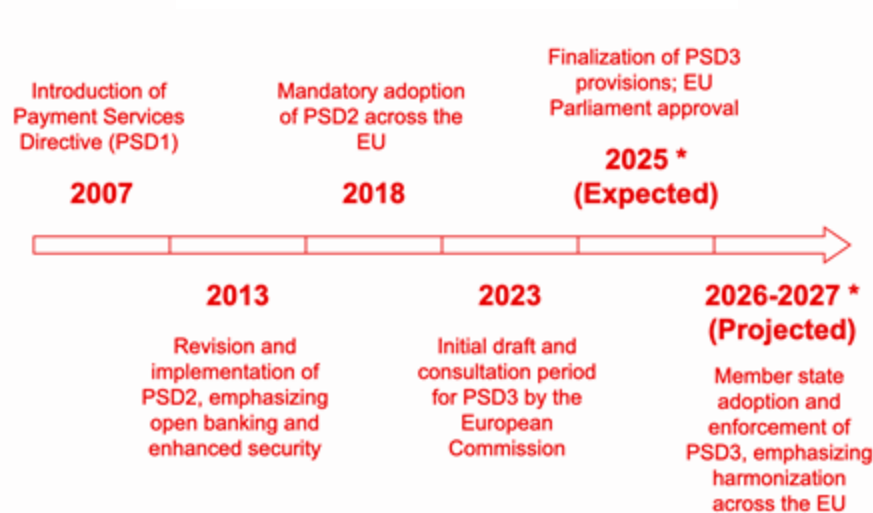


Payment Modernization

Instant Payments, Digital Currencies: CBDC, CBMT, Stablecoins

Regulations

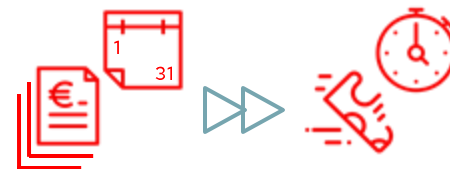
- **EPC SEPA Instant Credit Transfer (SCT Inst)**
 - no extra fees; recv 9 Jan'25; send 9 Oct'25
- **EPC SEPA Verification of Payee (VoP)**
 - mandatory 9 Oct'25
- **Stablecoins**
 - EU MiCAR Jun'23
 - US GENIUS Jul'25
- **EU PSD3/PSR**
 - upcoming '26-'27



Payment Modernization

The role of IT in all of this

- **Shift from batch to real-time processing continues**
 - Resilience and fraud detection more challenging
 - Use of Predictive AI and Generative AI
- **Blockchain technology becoming relevant (again)**
 - Plateau of productivity is reached for some very relevant niches
 - Not just for digital money, also tokenization of assets/securities
- **Confidential Computing for ultra sensitive/valuable data**
 - In-memory encryption of data in-use and remote attestation
 - Better confidentiality and integrity in clouds and also on-prem



2. Digital Sovereignty



Digital Operational Resilience – Digital Sovereignty

What's the difference?

Digital Operational Resilience

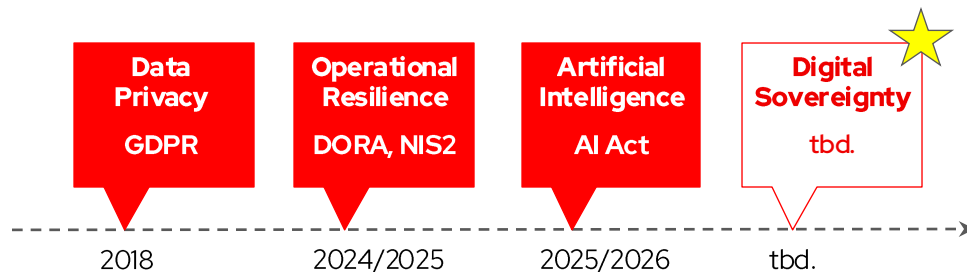
- 3rd party providers, exit-plans,
- app criticality classification, cybersecurity,
- testing, reporting, information sharing

Regulations

- for the FSI: EU **DORA** 17 Jan'25
- (for others: EU **NIS2** Directive)

Digital Sovereignty

- geopolitics – how to maintain control
- four dimensions of Digital Sovereignty
 - data, technical, operational, assurance
- national regulations, no EU regulation (yet)

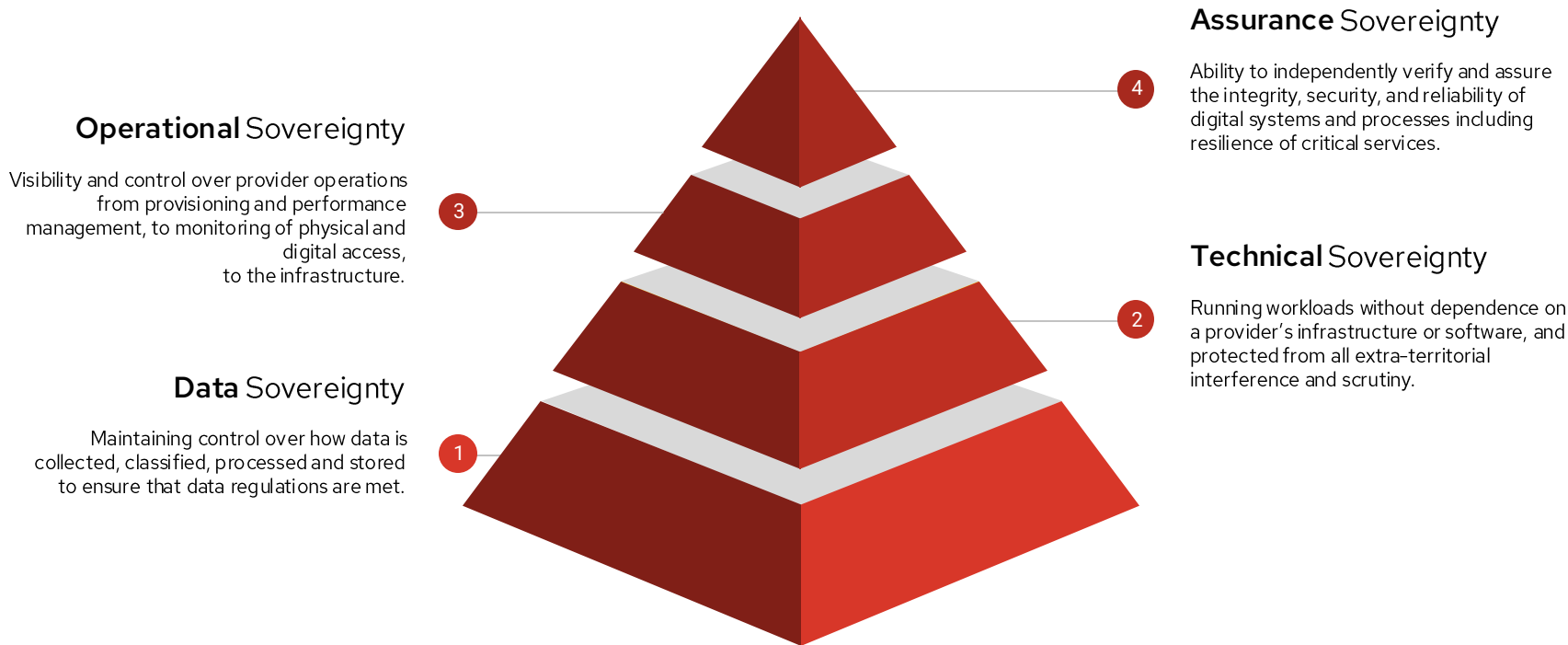


you have

you can execute

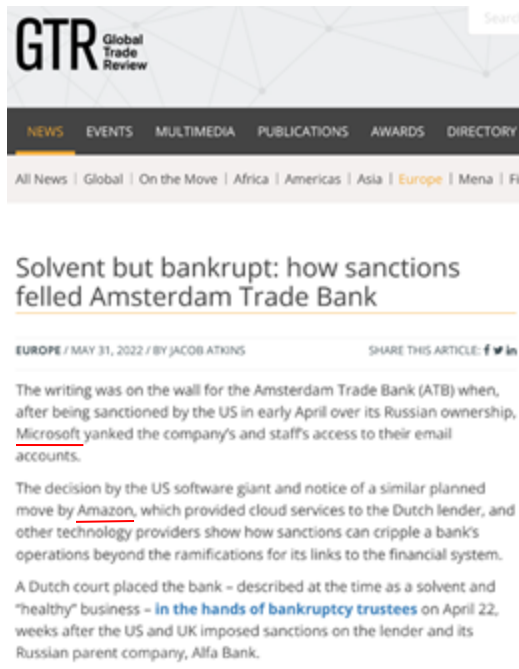
CONTROL

The Dimensions of Digital Sovereignty

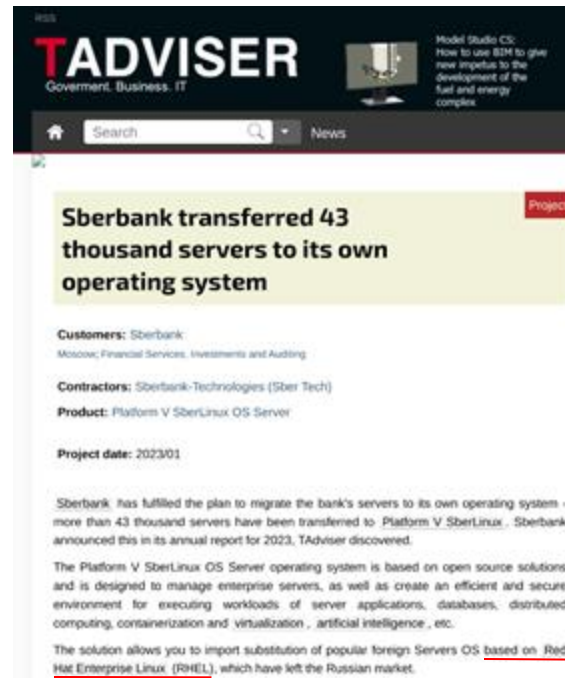


How did Russian (owned) banks deal with US sanctions impacting IT delivery?

Amsterdam Trade Bank



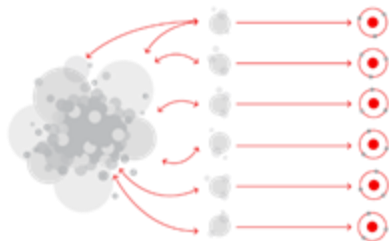
Sberbank



There's a better way

Open Development & Support Model

Enterprise Open Source



- built transparently in the **open**
- built and controlled by **global** communities
- long-term enterprise support by commercial companies such as **Red Hat**

Open Deployment & Operation Model

Open Hybrid Cloud

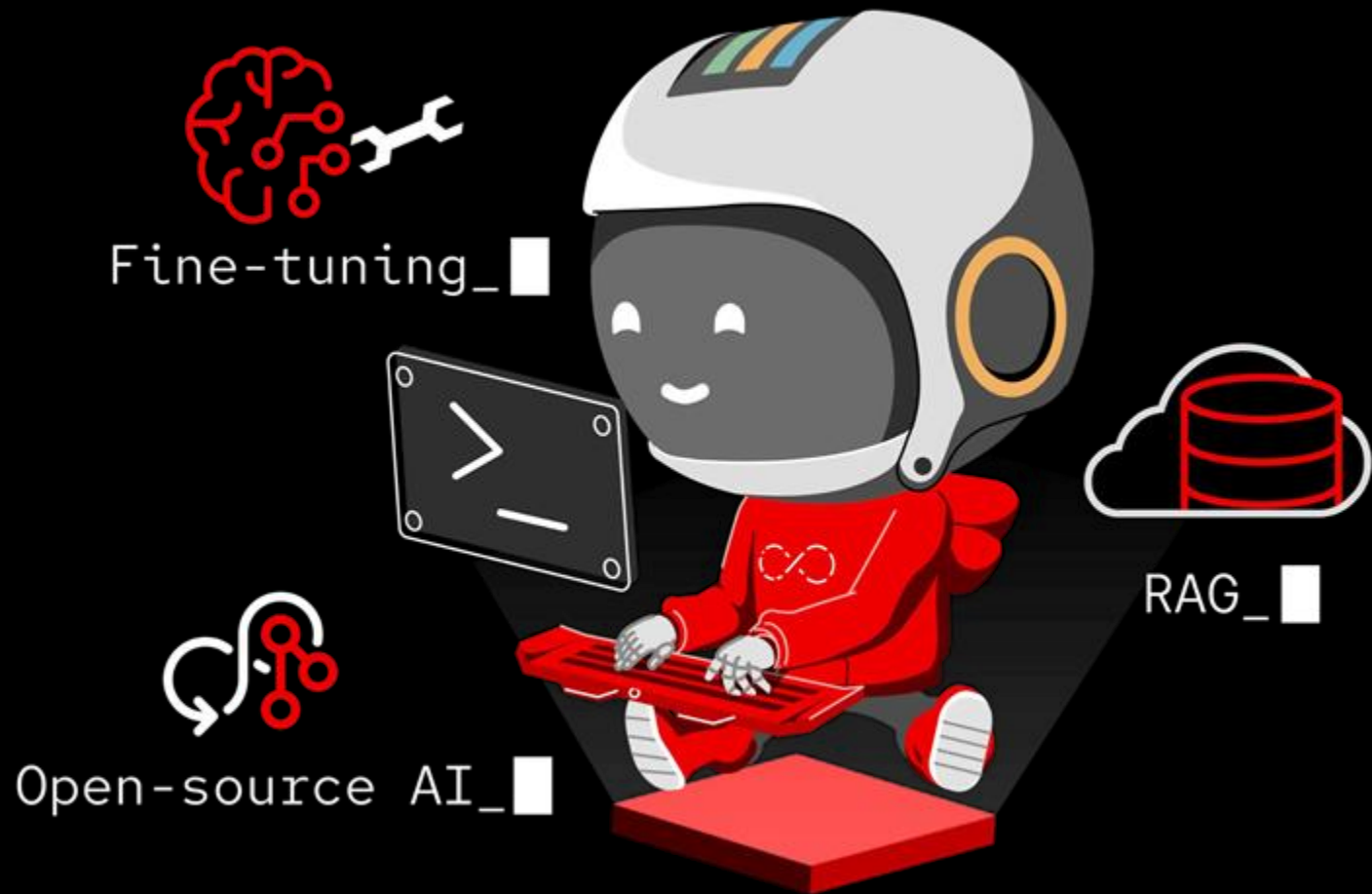


use multiple computing environment, and keep the **option to switch** environments

- US Hyperscaler Clouds
- regional Sovereign Clouds
- on-premise Data Centers, Edge locations

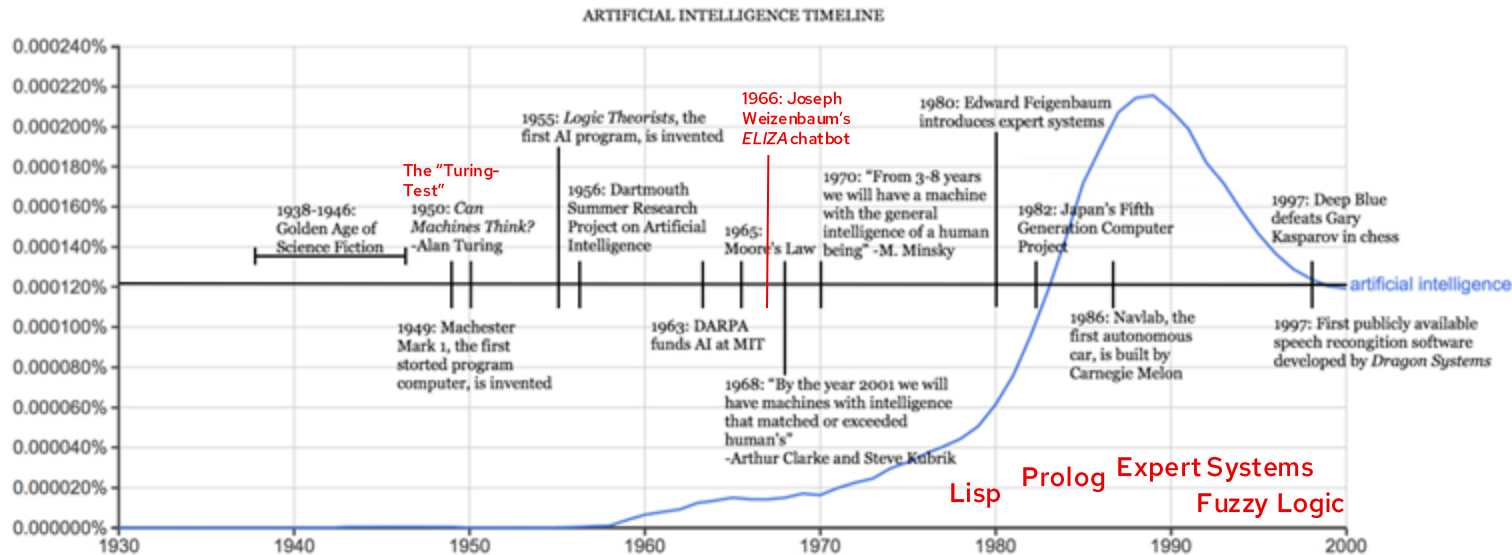
use **Confidential Computing***

3. AI



AI is not a new phenomenon

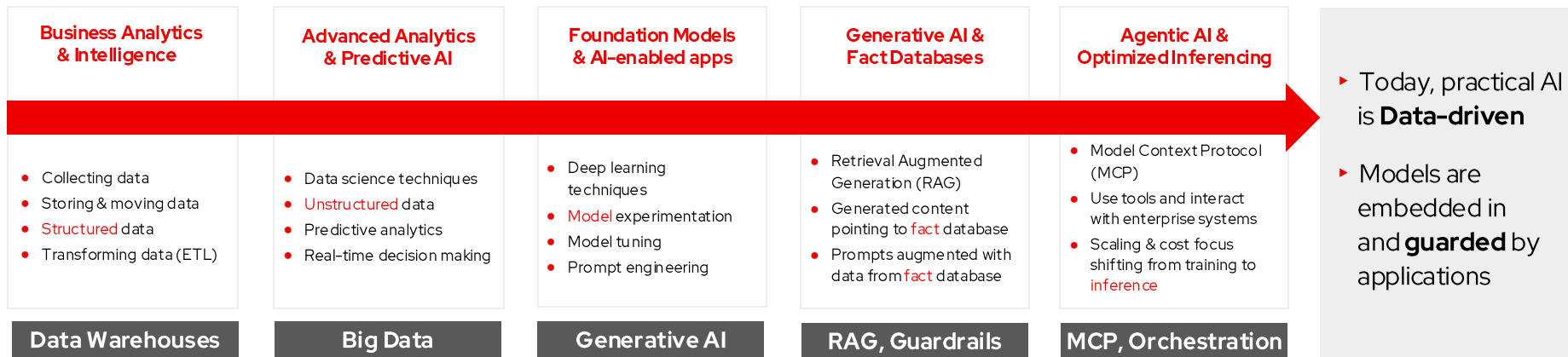
AI models were **designed**: procedural, symbolic, logic,... programming languages



... and then
Big Data
happened:

AI has undergone significant evolution

The evolution of **Data-driven** AI: from Business Intelligence to Agentic AI



► Today, practical AI is **Data-driven**

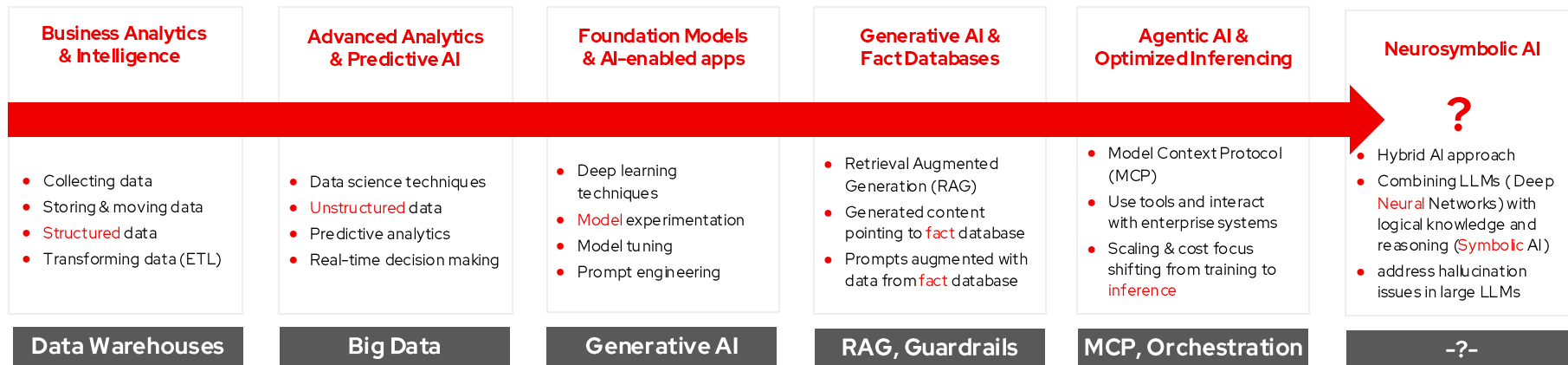
► Models are embedded in and **guarded** by applications

► **Predictive AI** runs businesses today

► Foundation models provide a shortcut for realizing the value of **Generative AI**

AI has undergone significant evolution

The evolution of **Data-driven** AI: from Business Intelligence to Agentic AI



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Predictive AI and Generative AI in banking

McKinsey Insights: Capturing the full value of generative AI in banking

Value created by AI at stake by segment and function,¹ \$ billion



¹Assumes 0% overlap of traditional AI and generative AI (generative AI assumes the lower end of value at stake), top-down estimation based on projected growth and value pools.
Source: The economic potential of generative AI: The next productivity frontier, McKinsey Global Institute, June 2023; QuantumBlack, AI by McKinsey traditional advanced analytics and AI analysis

Among industry sectors, banking is expected to have one of the largest opportunities, largely from increased productivity

- The economic impact will likely benefit all banking segments and functions, with the greatest absolute gains through Generative AI in the **corporate** and **retail** sectors with \$56 billion and \$54 billion, respectively
- No surprise: software engineering ❤️ LLMs
- **Risk and legal** get largest value from AI, but that's mostly traditional AI

Regulating AI: The EU-AI Act



Unregulated, irresponsible or abusive use of AI could lead to negative consequences for individuals or the society, create public opposition and **hinder AI innovation in the EU**.

The EU is committed to strive for a balanced approach to AI: lawful, ethical, robust

banned:

EU AI Act Requirements:

Explainability, Documentation,
Process & Data Governance,
Human Oversight,
Risk Management, Auditability.

There are some exceptions
for AI systems released
under **Open Source** licenses.

High Risk

Most regulated AI systems, as these have the potential to cause significant harm if they fail or are misused, e.g. if used in law enforcement or recruiting.

Minimal Risk

All other AI systems, e.g. a spam filter, which can be deployed without additional restrictions.

Unacceptable Risk

1 Highest level of risk prohibited in the EU. Includes AI systems using e.g. subliminal manipulation or general social scoring.

Limited Risk

3 Includes AI systems with a risk of manipulation or deceit, e.g. chatbots or emotion recognition systems. Humans must be informed about their interaction with the AI.

Prohibition of
certain AI systems
AI literacy reqs

GPAI Codes of
Practice

Rules for GPAI
Penalties

Remainder of Act
Except Art. 6

High risk rules
apply (Art. 6)

Feb'25

May'25

Aug'25

Aug'26

Aug'27





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Thank you



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