# Innovate freely, operate efficiently

Build on a unified AI and application platform

Red Hat



Tim Cramer
Senior Vice President, Product Engineering



**Udo Urbantschitsch** 

Vice President EMEA Technology Sales Red Hat



# Innovate freely, operate efficiently

Build on a unified AI and application platform

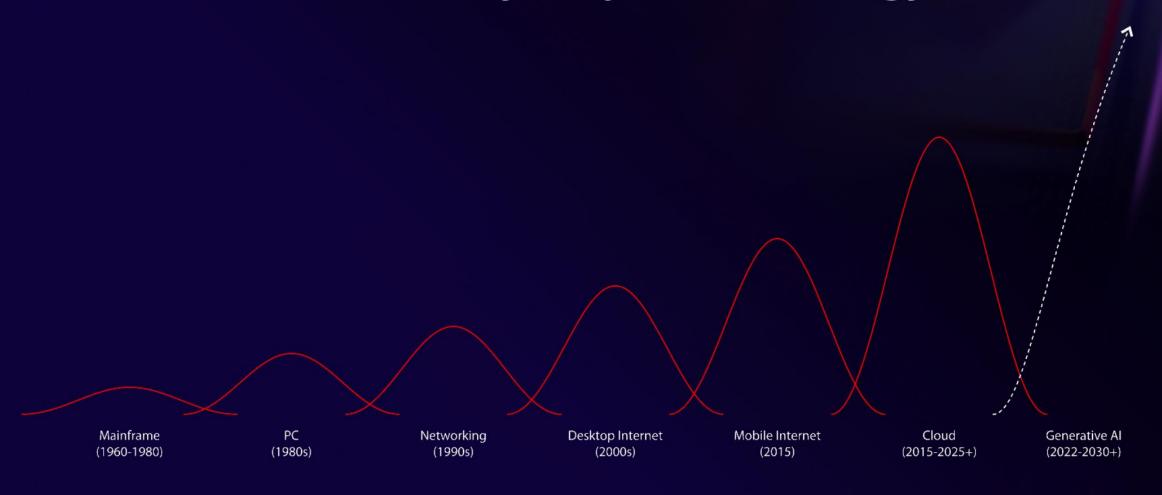


Tim Cramer

Senior Vice President, Product Engineering
Red Hat



## Business is driven by major technology waves



# How do we navigate the transition from the cloud era to the Al era?

What have we learned from the cloud era?



Security

FinOps

Public cloud

Operations

Cloud 200 services

Platform engineering

 $\bigcirc$ Private cloud Deployments

GitOps

Automation

CNCF 200 projects

DevOps

Location

Consistency

Innovation

Collaboration

## Open hybrid cloud

Collaboration

DevOps

Platform engineering

GitOps

FinOps

Innovation

Workloads

Workloads

Workloads

Modern application platform

Consistency

Integrated containers and virtual machines

Consistent, secure infrastructure platform

Location





Virtual



**Private** 







Sovereign

**Public** 

Edge





Google





Automation platform

## Red Hat's approach to digital sovereignty

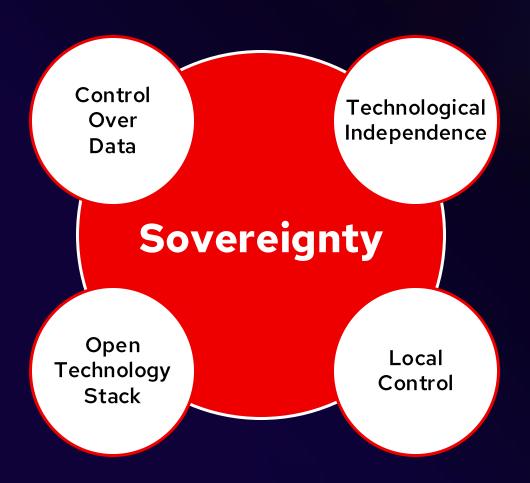
Cloud Sovereignty Framework

Strategic Sovereignty

Security & Compliance Sovereignty

Legal & Jurisdictional Sovereignty

Environmental Sovereignty



Technology Sovereignty

Supply Chain Sovereignty

Operational Sovereignty

Data & Al Sovereignty

## Premium support, right at home



#### **Sovereign Support**

Engineers from and operating within your region who have passed a security background check



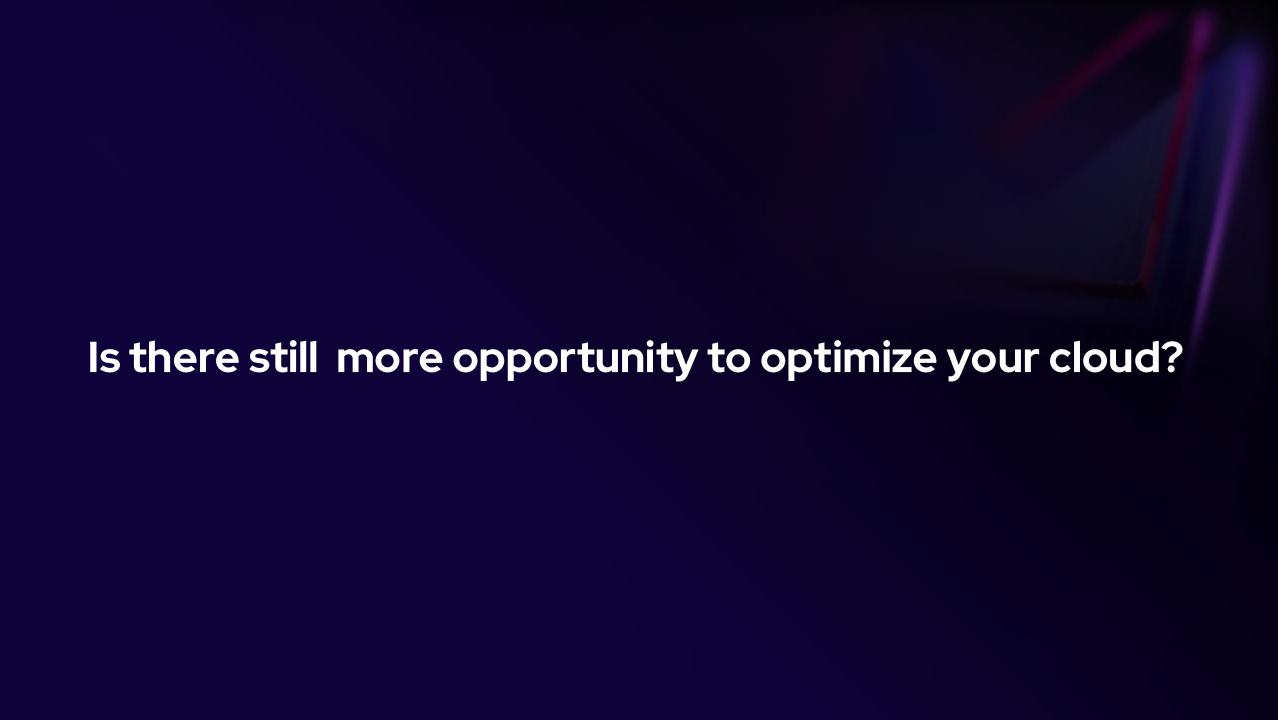
#### Sovereign Data

Customer support data is stored and accessed exclusively within the region and bound by its laws



#### **Premium Skills**

High touch, security-focused support engineers that are proficient in relevant compliance frameworks





Modernization



Red Hat Enterprise Linux 10

Simplify deployments

**Efficiency** 



Ansible Automation Platform

Expand automation

Red Hat OpenShift

Simplify operations

RHEL image mode

RHEL Lightspeed - Al assistant

Red Hat Enterprise Linux 10

Cloud-optimized RHEL

0%

reduction in lead times\*

0%

reduction in application performance errors\*\*

0%

reduction in error response times\*

0%

improvement in server patching time\*

HashiCorp Terraform and Ansible integration

Ansible Lightspeed intelligent assistant

Ansible Automation Platform

Managed OpenShift in the cloud



IIM ORACLE

OpenShift Lightspeed - Al assistant

Red Hat OpenShift Modernizing virtualization

Modernization



Modernizing IT ops with automation and AI

Modernizing developer productivity

## OpenShift Virtualization adoption





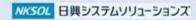


















































sahibinden.com











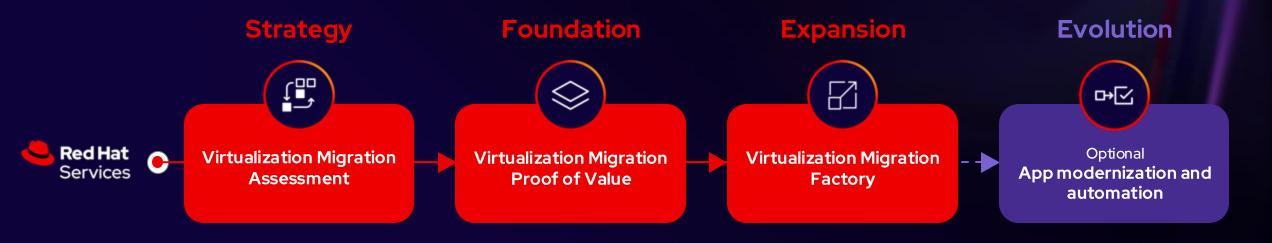








### Modernizing your virtualization infrastructure



Plan to quickly and safely migrate from legacy virtualization platform.

Prove virtualization migration technology. Prepare to operate at scale.

Achieve steady state migration. Reduce legacy footprint. Accelerate innovation.
Increase efficiency and reduce cost.

**Training and Technical Account Management** 





"Openshift Virtualization provided a well-known interface, reliable and consistent performance. Red Hat's strong innovation and engineering capability, excellent support and well-defined technology roadmap provided us with much needed certainty in a challenging environment."

#### **Nick Grimm**

Head of Cloud Compute, Emirates NBD Real-world, large-scale virtualization migration

9,000+
virtual machines migrated

70% app landscape running on RHEL

140 average VMs migrated per night 37,000 containers on OpenShift





#### Modernizing IT operations



Standardize automation operations

Ansible Automation Platform



Event-driven automation & AlOps

Event-Driven Ansible + Ansible Lightspeed

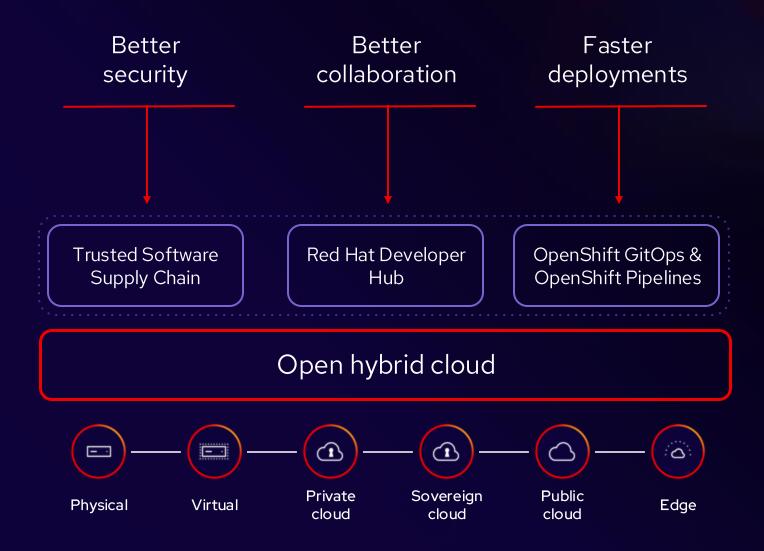


Policy enforcement of all automation

Ansible Policy as Code

#### Modernize developer productivity

Red Hat Advanced Developer Suite





interact.redhat.com

# Innovate freely, operate efficiently

Build on a unified AI and application platform



**Udo Urbantschitsch** 

Vice President EMEA Technology Sales Red Hat



How can we prepare for Al success?





"Thanks to Red Hat and OpenShift Al, our business teams—our citizen data scientists—can build their own models quickly and independently."

#### **Emre Yavuz**

Head of Data and AI, Turkish Technology - Technology Company of Turkish Airlines

# Accelerating the developer experience—everywhere

\$10M

saved annually in fuel costs

**Dynamic pricing** 

Fraud prevention

**Customer service** 

**Operations optimization** 

Logistics optimization

Red Hat
OpenShift AI



60

Al models in production

40

Al models in development

#### Al is a strategic enabler across industries

Predictive Al runs businesses today; generative Al brings innovation to the enterprise

#### Revenue generation

- Chatbots
- Campaign and content marketing
- Developer assistants
- Guided selling
- Product innovation

#### **Cost optimization**

- Automated Al support
- Knowledgebase search & summarization
- Doc summarization
- Al-optimized logistics
- Augmented product R&D

#### Risk management

- Sentiment analysis
- Predict employee attrition
- Contract risk assessment
- Fraud detection
- Al-assisted security operations

# Open Hybrid Cloud enabled Cost Reduction, Choice, and Flexibility

**Application** Service **Database Application Choice Kubernetes** Scalable Management Linux Linux **Cost Reduction CPU CPU Hardware Choice Automation** Œ ِ ص **① Physical** Virtual **Private** Sovereign Public Edge

# Open Hybrid Cloud + Al enables Cost Reduction, Choice, and Flexibility

**AILLM Applications Applications** MCP Llama Stack Models **Application and Model Choice Kubernetes** Ilm-d Scalable Management **vLLM** vLLM Linux Linux **Cost Reduction CPU GPU CPU GPU Hardware Choice Automation AlOps** Œ **①** ِ ص **Physical** Virtual Private Sovereign Public Edge

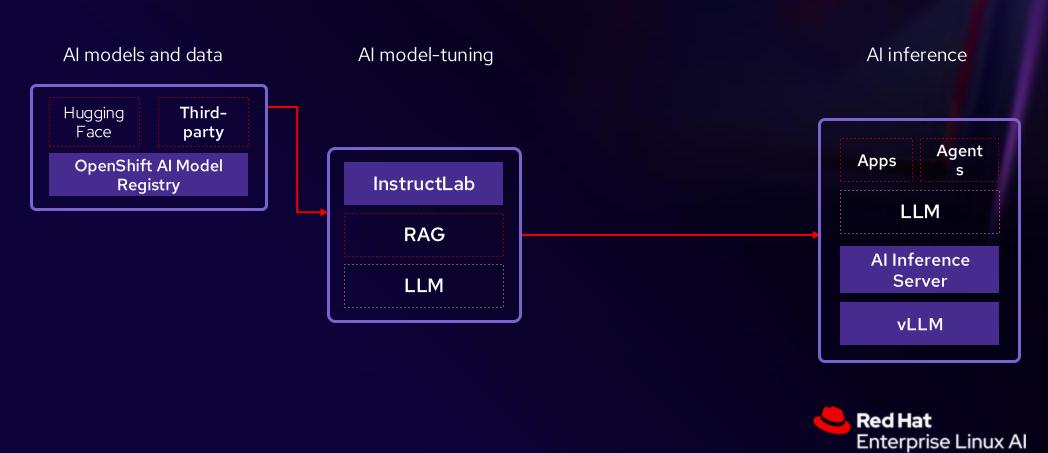
#### Red Hat and Red Hat Al

Open, Agentic, Enterprise-Ready

**Red Hat Applications Applications** AI LLM Models OpenShift Al **Application and Model Choice Red Hat Kubernetes** Ilm-d OpenShift **Scalable Management** Red Hat Al **vLLM** Linux Inference Server **Cost Reduction Red Hat CPU GPU Enterprise Linux Hardware Choice Red Hat Automation AlOps Ansible Automation Platform** .... ص **① ① Physical** Virtual **Private** Sovereign Public Edge

#### Red Hat Al

Get started quickly

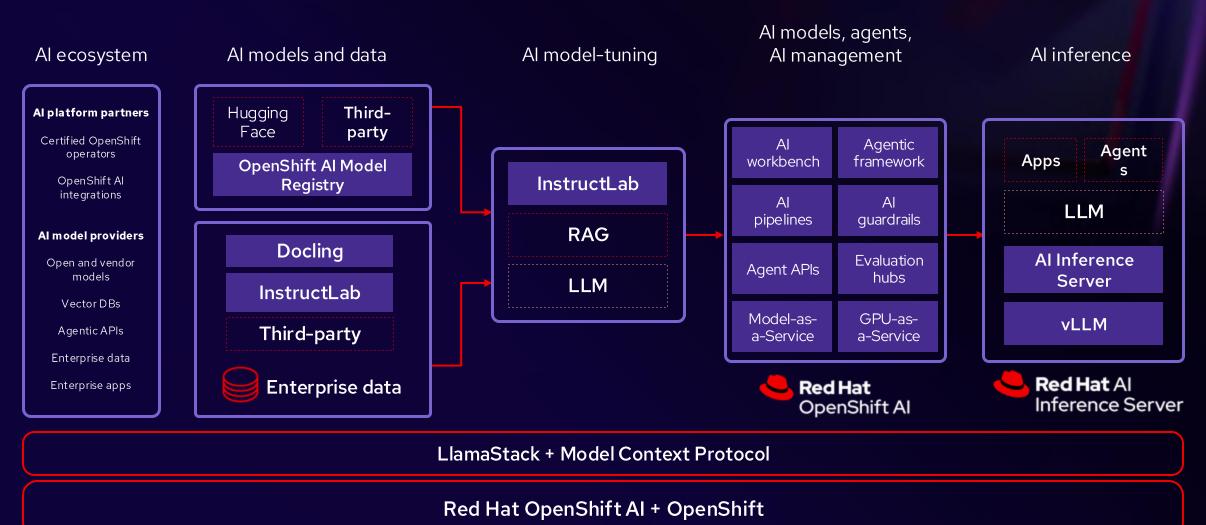


Red Hat Al

Inference Server

#### Red Hat Al

Open, Agentic, Enterprise-Ready



# Open Hybrid Cloud + AI enables successful Technology Era transition



Accelerate the development and delivery of Al solutions across hybrid cloud environments



Red Hat Open Hybrid Cloud



Connect

# Unlock what's next

