TD SYNNEX

An introduction to our business

Date	Author	Version
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TD SYNNEX

Our Vision

To **connect the global IT ecosystem**
and unlock its potential for all.

TD SYNNEX

Company Overview

23,000+
co-workers

2,500+
vendors

150,000+
customers

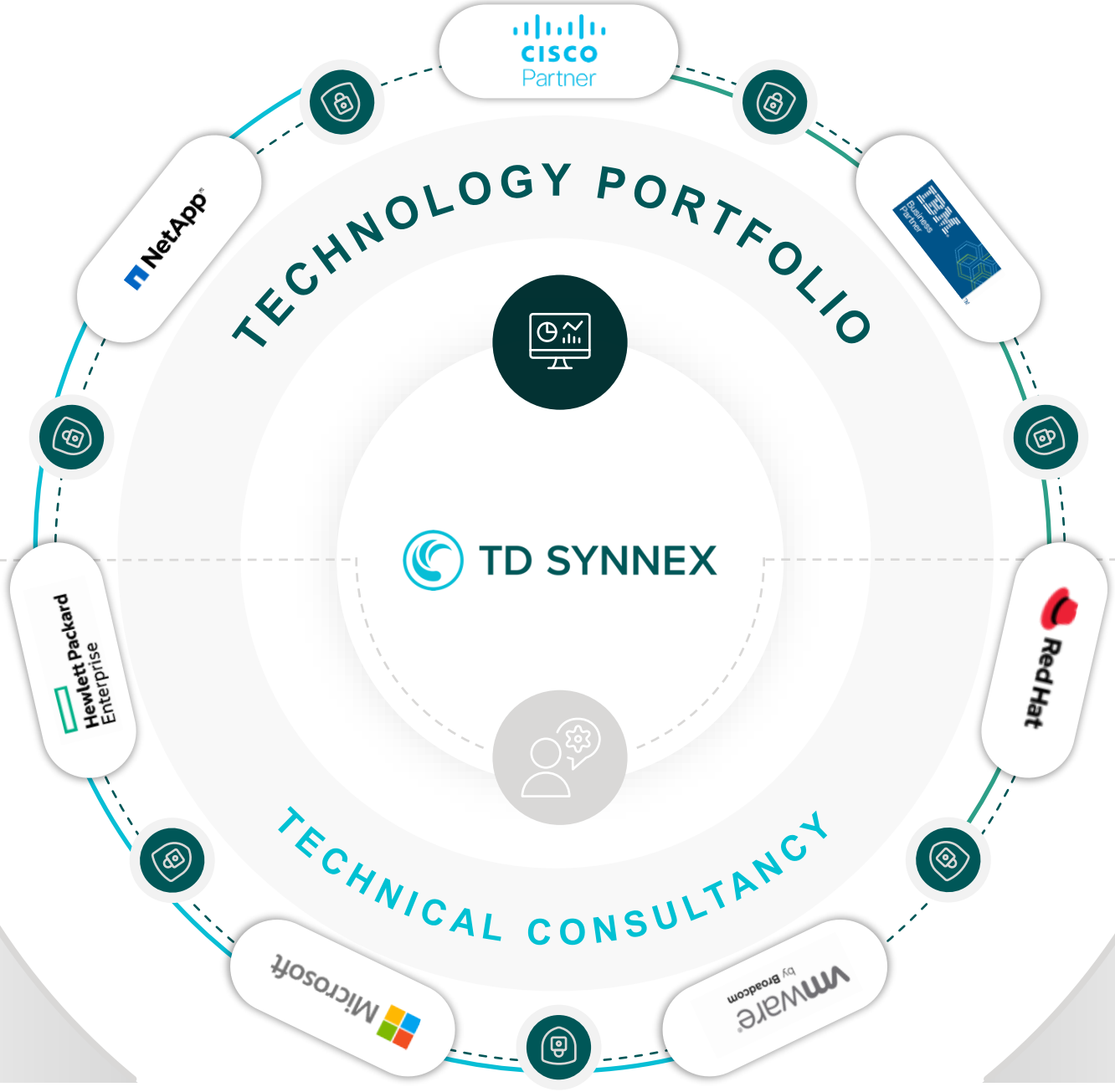
100+
countries served

$58,5B
FY24 revenue

A Fortune **World's Most Admired Company**
And #71 on the FORTUNE 500 list

TD SYNNEX

DELL Technologies AUTHORIZED DISTRIBUTOR
Lenovo
Hitachi Vantara
veeAM
NVIDIA
Extreme networks
paloalto
ONE IDENTITY
exabeam
SONICWALL
VERITAS
Quest
wasabi
CLOUDERA
Qlik
omnissa
COHESITY



Microsoft
aws
IBM Cloud
Google

TD SYNNEX

Destination AI:
Unlocking the future of IT

Destination AI is our end-to-end program supporting your journey in creating, enabling and growing your AI practice.

With our comprehensive framework, we empower our partners to unlock new opportunities and gain a competitive edge.

TD SYNNEX Solution Center Rotkreuz

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TD SYNNEX Solution Center Rotkreuz, Switzerland

1

IBM & RedHat

Technical Enablement's

Organize sessions to educate partners and customers about the IBM & RedHat products or services. This could include hands-on workshops, webinars, or in-person training sessions.

2

IBM & RedHat

Proof of Concepts / Experience

Develop a Proof of Concept (PoC) to validate a technology solution's feasibility by building and testing a prototype to gather insights for refinement and future planning.

3

IBM & RedHat

Consulting

Provide expert consulting on Red Hat and IBM products to size and optimize their integration, ensuring clients achieve maximum value and efficiency from their technology investments.

TD SYNNEX - Solution Center in Rotkreuz

Visit us with your customers at our Solutions Center in Rotkreuz!

Various IBM & Red Hat software solutions. What are you and your customers interested in, we make it possible to inspire! Whether on-site or remote – let us show you Red Hat Product Portfolio.

We offer:

- Product Demos in Rotkreuz or at Partner sites.
- Pre-sales support together with the Partner on-site with his customers.
- Technical deep-dives on the available IBM & Red Hat Solution Portfolio
- Sales training & workshops
- PoC Support

What can we demonstrate:

- Red Hat OpenShift – (PaaS, Container Platform)
- Red Hat Openshift Virtualization
- Red Hat Ansible Automation Platform
- Red Hat Satellite (Provisioning and Management)

....and more!

- IBM Storage Virtualize / IBM Storage CEPH
- IBM Storage Scale / IBM Cloud Object Storage
- IBM Storage Defender
- IBM Cloud
- IBM PowerVS / IBM PowerVM ..... and more!

Unlocking the Advantages of IBM Diamondback Deep Archive Tape Library

TD SYNNEX

On-Prem

On-Prem

Estimated 5-Year Cost Comparison Summary

Solution	Storage Cost (5 yr)	Retrieval/Egress Cost	Total Cost Estimate
AWS Glacier Deep Archive	$4.18 Million	$66’000 (if 1% retrieved)	**~$4.25 Million**
IBM Diamondback S3	~$600’000*	$0	**~$600’000***

*Non-official price

Making IT Personal™